

AROUND

THESE PARTS

CHEHAW PARK & ZOO



Nestled in the heart of Albany, Chehaw Park & Zoo offers an immersive escape into nature across 800+ acres of preserved woodlands and wetlands. Home to over 70 animal species, the zoo focuses on conservation and education, while featuring hiking trails, disc golf, horse trails, a splash park, and camping. It's a must-visit for families and nature lovers.

Location: 105 Chehaw Park Rd Albany, GA chehaw.org

MARK'S MELON PATCH



Mark's Melon Patch in Dawson is a beloved farm market offering fresh, locally grown produce, seasonal activities like U-pick strawberries, a 5-acre corn maze, hayrides, and a new gem-mining experience called Mark's Treasure Mine. They offer a variety of homemade jellies and jams, syrups, sauces, candies, nuts, and more.

Location: 8580 Albany Hwy Dawson, GA marksmelonpatch.com

EARLE MAY BOAT BASIN



Earle May Boat Basin in Bainbridge is a riverside park offering a variety of outdoor recreation opportunities like boating, paved walking trails, an 18-hole disc golf course, a BMX pump track, and a fitness court. Visit for their July 4th celebration at the amphitheater!

Location: 100 Boat Basin Cir Bainbridge, GA





PRESIDENT Paxton Poitevint

BOARD OF DIRECTORS R. LaDon Durham, Chair; George R Harrison, Jr., Vice Chair; William A. Bell, III; John M. Bridges, Jr.; Lee Bush; R. Eric Cohen; James H. Dixon, Jr.; Ted Milliron

EDITOR Miranda Walden

CONTRIBUTING WRITERS Liz Nogowski, Miranda Walden, Anna Kinchen

CONTRIBUTING PHOTOGRAPHER Shems Hamilton

Address changes, questions or comments should be directed to Southwest Georgia Farm Credit by writing 305 Colquitt Highway, Bainbridge, GA 39817, calling 229.246.0384, or emailing info@swgafarmcredit.com. Copies of the Association's Annual and Quarterly reports are available upon request free of charge by calling 1.866.304.3276 or writing Ryan Burtt, Chief Financial Officer, Southwest Georgia Farm Credit, 305 Colquitt Highway, Bainbridge, GA, 39817, or accessing the website, SWGAFarmCredit.com. The Association prepares an electronic version of the Annual Report which is available on the Association's website within 75 days after the end of the fiscal year, and distributes the Annual Reports to Shareholders within 90 days after the end of the fiscal year. Annually the Association publishes its Annual Report on its website when it sends the Annual Report to the Farm Credit Administration. The Association prepares an electronic version of the Quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution. Southwest Georgia Farm Credit NMLS #691477



INSIDE

THIS ISSUE

06

CONSTRUCTING YOUR FUTURE

Take a walk through Billy Brown's journey of buying land and building his family's forever home. From finding the perfect property to construction to adding meaningful personal touches, he shares what made the process—and the land—so special.

10

WHISKEY RIVER DON'T RUN DRY

13th Colony Distillery is where tradition meets innovation. The family-owned operation shares its journey to national acclaim, from deep local roots to the craftsmanship and strategy fueling its award-winning spirits.

16

FIELDS OF GOLD

Discover how Southwest Georgia has become a sweet corn powerhouse the market impact, production trends, and the vital role sweet corn plays in Southwest Georgia's economy.

20

ASSOCIATION NEWS

Stay up-to-date and read the latest news and opportunities from Southwest Georgia Farm Credit.

WIREGRASS LAND & LIVING Summer 2025

Are you covered?

Farming is unpredictable–your insurance shouldn't be. Reach out to one of our local crop insurance agents for a **free consultation** to ensure your policy meets your needs. A quick conversation could save you time, money, and stress this season.

- Tailor your coverage to what works best for you and your operation
- Ensure you have the right protection at the best rates
- Experience an easy, streamlined, and convenient process
- Work with agents who know agriculture



Matthew Burch (229) 220-8917 MBurch@SWGAFarmCredit.com



Ragan Brown
(229) 254-6391
RBrown@SWGAFarmCredit.com









OVER A CENTURY OF LENDING FOR FARMS, LAND & HOMES







Whether you are on the hunt for the intimate charms of a boutique recreational tract, long-term benefits of an investment property, or the grand expanse of a legendary hunting preserve in which to adventure, our meticulous attention to detail, customized loan products, and rich history can provide the financial resources you need to secure it.

Under the expertise and knowledge of a century of lending for land, private estates, and plantations, our team carries on the traditions of delivering genuine hospitality and unparalleled service to those looking to make a piece of Georgia a part of their legacy.

Contact one of our expert Relationship Mangers to learn about the Farm Credit difference.









FROM FOUNDATION TO FOREVER

CONSTRUCTING YOUR FUTURE

STORY BY MIRANDA WALDEN

What was once a tract of dense woods and wild undergrowth has transformed into a serene escape, where the porch swing rocks gently in the breeze and the scent of fresh lumber still lingers in the air. To Billy Brown, it's more than just a house. It's White Oak Branch–a property named for the clear-water creek that runs through the back of the land.

Billy grew up in Wilcox County and currently works at Savage Equipment in Baconton building pecan equipment. The long-held desire to find his family's dream forever home stayed with him for years. He wanted room to breathe, land he could hunt, play, and work on, but not so much that it would be overwhelming to maintain. Although he was originally looking for property that already featured a home, he couldn't pass up on the tract he found online and wasn't opposed to the idea of building.

At 70 acres, the Lee County tract was the perfect size. And the setting—rolling, wooded, and private—felt like it had been waiting on him. He moved quickly, starting with financing the land and slowly laying the groundwork for what would eventually become home.

A Different Kind of Lending Experience

Years earlier, Billy had worked with a lender on a property in Georgetown and remembered the frustration he

felt during the process. "It felt like I was being pushed through a process that wasn't made for me," he recalls.

This time, he turned to Southwest Georgia Farm Credit—and the experience couldn't have been more different. "From the start, it just felt easier. Farm Credit was more thorough, but also straight to the point. Brian Wilson handled my loan and made it as smooth of a process as possible."









After securing financing for the land, Billy began clearing pine trees, carving out food plots, and setting up hunting stands. He didn't build right away. Instead, he gave the property time to take shape. A few years later, once the timing was right, he came back to Farm Credit for construction financing.

"The process was smooth both times," he says. "And that's what really stood out to me—how consistent it was. No surprises."

Building White Oak Branch

With financing in place, the work began. Billy partnered with an architect to bring his ideas to paper and then hired a contractor to bring those plans to life. Together, they designed a five-bedroom, four-bathroom home built to reflect the land around it—open, peaceful, and full of simple comforts. "We wanted something that made sense for us but also made sense for the future," Billy says. "Even when designing it, we thought about what would work for the next people who might live here one day."

A large back porch anchors the home's design—a space for sitting out in the afternoons, keeping warm beside the fireplace, or watching wildlife along the edge of the woods. Inside, the house is open and functional, but full of personality.

The heart of the home is the open-concept kitchen and living room, where spacious design meets everyday comfort. The layout allows whoever is cooking to stay connected to the conversation, whether guests are gathered on the sofa or passing through. A piece you can't help noticing is a professional-grade FORNO range—an eye-catching centerpiece with eight burners and dual side-by-side ovens that look straight out of a restaurant kitchen. It's a space built for both quiet family meals and lively holiday gatherings.

Another personal detail of the home is the staircase that leads to their teenage daughter's room. The steps were milled from a pecan tree cut down on the property. His daughter had one request: she wanted to include green



somewhere in the design. So Billy filled the natural cracks in the pecan wood with a green epoxy touch that is subtle but beautiful, nonetheless.

On the wall below the staircase, there's a piece of decor—a wall mural that is an image of a tree, with a single red bird flying away. It was his daughter's idea, representing the coming-of-age moment she's living through and the idea of flying out on her own soon as an upcoming senior in high school.

Naming the Land

From the beginning, the Browns knew this wasn't just a house—it was a place with a name and a story. White Oak Branch isn't just a poetic label—it's the actual name of the spring-fed creek that runs across the back of the land. Clear and cold, it snakes through a quiet stretch of wood that was once home to sugar cane cooking and maybe, if the signs are right, old-fashioned moonshining.

To mark the property, Billy had an iron sign made with the name White Oak Branch and hung it at the front gate. The same name is also painted on the side of an old water tower that still stands near the house—a landmark that will likely outlast them all.

Holidays and the Feeling of Home

In the months since completing construction of the home, the Brown Family has settled in to the slower rhythm of rural living. They've added drapes in some rooms, though none hang in front of the garden tub in their master bedroom—they haven't needed them. The land offers privacy enough. They're also working with a designer to plan the landscaping, choosing plants that will thrive on their soil and fit the flow of the space.

As for the rest? They're letting it happen naturally. Billy has already planted 17 acres of timber and has plans to clean up more of the creek area, but he's not in a rush. "We didn't have a strict timeline for any of this," he says. "We just knew what we wanted. And now, we've got it."







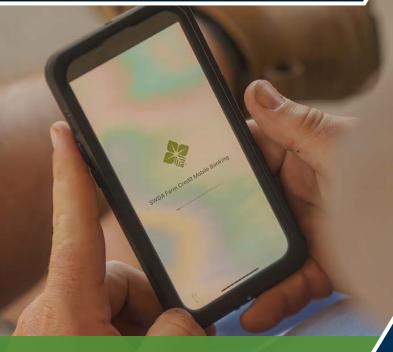




EMAIL US AT INFO@SWGAFARMCREDIT.COM



EXPLORE OUR **ONLINE AND MOBILE** BANKING!



DIGITAL BANKING PROVIDES 24-HOUR ONLINE ACCESS TO YOUR ACCOUNTS!

We offer secure digital services for our customers who are on-the-go. Our Digital Banking platform and mobile app provide easy, 24/7 accessibility and management for all your Southwest Georgia Farm Credit accounts.

- Check your principal balance, interest paid year-todate, interest rate, the amount and due date of your next payment, and much more.
- Make loan payments.
- Transfer funds between your Line of Credit loan and your bank account, if you're signed up for FastCash.
- Review the past 16 months of account activity, download and print your annual loan activity statement.
- View and print your 1098 and 1099 tax document.





WHSKEYRIVER DON'T RUN DRY

STORY BY ANNA KINCHEN





The Genesis of Thirteenth Colony

The story of Thirteenth Colony Distillery began with a simple idea: to create whiskey and moonshine as Christmas gifts for friends. Inspired by an article on the craft of distilling, close friends, Alton Darby and Kent Cost, decided to turn their hobby into a business. They shared a passion for fine spirits along with a dream to create something uniquely Southern. "If we are going to make whiskey to share with our friends we know, why not share it with friends we haven't met yet?" What started as a modest project quickly gained momentum.

In the heart of Americus, Georgia, where the air is thick with history and the land is rich with Southern charm, lies the Thirteenth Colony Distillery. Founded in 2009, Thirteenth Colony has become a symbol of craftsmanship and tradition, proudly holding the title of Georgia's oldest operating distillery since Prohibition.

The founders were driven by a straightforward yet profound mission to provide award-winning spirits at a friendly price on the shelf. They transformed an old warehouse on North Dudley Street into a state-of-the-art distillery, where they could blend their love for the craft with the rich heritage of their hometown.

The distillery's commitment to family, community, and tradition extends beyond its products. Thirteenth Colony actively participates in local events and supports various community initiatives. Their presence in Americus is not just as a business but as a pillar of the community, contributing to the local economy and fostering a sense of pride among residents.

A Salute to History

The name "Thirteenth Colony" is a tribute to Georgia's historical significance as the thirteenth colony of the United States. This connection to history is deeply personal for the Darby family, who can trace their roots back 200 years in South Georgia. The distillery's location in downtown Americus, along with the family's 1300-acre farm, plays a crucial role in their operations. The farm is used for growing experimental grains, such as specific types of corn and rye, which are incorporated into their spirits.

This commitment to local ingredients and traditional methods is a hallmark of Thirteenth Colony's approach.

Liquid Courage

In 2020, Maxwell Darby, the son of Alton Darby, took over the reins of the distillery, ushering in a new era of growth and expansion. Like many businesses, Thirteenth Colony faced significant challenges during the COVID-19 pandemic. Supply chain disruptions and increased demand for alcohol required the team to forge new relationships with vendors and adapt their marketing strategies. Despite these obstacles, the distillery continued to thrive, experiencing a 450% growth in the last three years. This resilience is a testament to the dedication and hard work of the entire Thirteenth Colony team.

Under Maxwell's leadership, Thirteenth Colony has seen significant success, particularly through strategic marketing efforts. Unlike the early years when word of mouth was the primary driver of sales, the distillery now leverages social media, influencer partnerships, and a robust insider program to reach a wider audience. This shift in strategy has been instrumental in expanding the distillery's reach beyond Georgia, with their products now available in fourteen states and counting.

"I am passionate about this business, about our products, but the process of creating fine spirits is more difficult than everyone thinks. We make what we love. We have always applied the philosophy that if we wouldn't buy it ourselves, we are not going to sell it to anyone else, either," says Maxwell Darby.

Distribution & Insider Incentives

Initially, the distillery's reach was limited to Georgia, relying heavily on word-of-mouth marketing and local support. However, as the demand for their unique spirits grew, so did the need to expand their distribution network. This expansion was not without hurdles. The distillery had to navigate complex federal regulations and establish relationships with distributors in new states, each with its own set of laws and market





dynamics. The saturated market, especially in states like Kentucky, posed additional challenges, making it difficult for Thirteenth Colony to secure shelf space and visibility among thousands of competing products.

To overcome these obstacles, Thirteenth Colony Distillery adopted several innovative strategies. Recognizing the power of customer advocacy, they launched the 13th Colony Insider Program, which encouraged loyal customers to request their products in local stores, creating a demand-driven approach to distribution. This grassroots strategy proved effective, as distributors began to take notice and reach out to the distillery. Additionally, Thirteenth Colony invested in distinctive packaging to make their products stand out on crowded shelves. Their unique bottle shape and professional label redesign helped capture consumer attention and differentiate their brand.

Marketing also played a crucial role in their distribution strategy. With a limited budget, Thirteenth Colony leveraged social media influencers and bourbon reviewers to spread the word about their products. They sent samples to these influencers, who then shared their positive experiences with their followers, generating buzz and interest. This approach, combined with targeted community engagement and participation in tastings and events, helped Thirteenth Colony build a strong brand presence and expand their market reach.

A Family Affair

One of the most rewarding aspects of Thirteenth Colony Distillery is its strong family ties. Maxwell Darby works alongside his wife; the master distiller, Graham Arthur, is married to the bookkeeper; and the Director of Operations, Brian Sherret, is married to the Distillery Experience Manager, creating a close-knit team that feels more like a family than a business. This sense of camaraderie and shared purpose is evident in every aspect of the distillery's operations, from the meticulous crafting of their spirits to their engagement with the community.

In addition to family, Thirteenth Colony employs approximately 10 full-time employees and eight to 10 part-time employees.

Master Distiller

Under the guidance of their master distiller, a classically trained chef with a sophisticated palate, Thirteenth Colony has gained a reputation for producing exceptional spirits. Their flagship products, including aged bourbons and clear spirits, are celebrated for their quality and distinctive flavors. Arthur's expertise in selecting and blending the finest ingredients has been pivotal in crafting spirits that resonate with both connoisseurs and casual drinkers alike.

Thirteenth Colony distills their aged spirits locally and sources their specific mash bill to keep up with growing demand. All barrels are aged in their warehouse, as they believe the South Georgia climate is a huge differentiator to their flavor. Arthur is truly an artist of flavor. Trained as a classical chef, Graham graduated from Le Cordon Bleu College of Culinary Arts in Atlanta and worked in notable Southern restaurants in Atlanta and Charleston.

He has devoted his talents to creating unique flavors in Thirteenth Colony spirits.

Graham personally tastes every barrel to ensure their unique flavors meet the standards Thirteenth Colony has become known for. This is why their Southern Bourbon and Rye Whiskeys do not have age statements. After a minimum of four years, Graham selects the barrel when it is taste-test ready, resulting in batches with barrels aged four, five, and six years.

Angel's Share

South Georgia's climate is ideal for aging spirits. Hot, humid spells and significant temperature swings cause expansion and contraction in the barrel, pulling out intense flavor. Other distillers climatize their rickhouses to emulate these swings, but Thirteenth Colony simply opens the doors. Americus has natural heat cycles with +20-degree swings year-round. Changes in temperature within the rickhouse are a major factor in moving the aging liquor in and out of the pores in the barrel wood. As it gets hotter, the whiskey expands, seeping into the pores of the barrels and reacting with the oak to extract color, character, and aroma. When the whiskey cools, it shrinks, letting the whiskey flow back out of the wood along with all those extracted compounds from the barrel. The ideal humidity for aging spirits is between 60 and 75%. Americus maintains an average humidity of 72%.

The wood barrels used to age bourbon are porous. Bourbon gets inside those pores and, over time, can evaporate into the ether. This process results in the loss of anywhere from two to five percent of the total volume of barreled whiskey each year it ages. That lost whiskey is known as the angel's share.

Craftsmanship and Innovation

Thirteenth Colony Distillery is renowned for its meticulous attention to detail and commitment to quality. The distillery uses a custom-made still, mixing tanks, and a bottling line to create their spirits. Their product line includes a variety of whiskeys, vodkas, and gins, each crafted with care and precision. Their vodka, known for being tasteless and odorless, undergoes an 11-time filtration process to ensure a clean, smooth product perfect for cocktails. Similarly, their gin follows a meticulous process, incorporating juniper and a citrus-forward approach with orange peel, resulting in a refreshing spirit that pairs well with mixers.

Their bourbon is crafted with a mash bill of 70% corn, 21% rye, and 9% malted barley, creating a balanced flavor profile that is both sweet and spicy. The aging process plays a crucial role in Thirteenth Colony Bourbon as well, maturing in barrels that impart flavors from wood sugars, resulting in notes of vanilla and dark fruit.

One of their standout products is the Double Oaked Cask Strength Bourbon, which has won numerous awards and is highly sought after by collectors. This bourbon is aged for 8-10 years, with the last additional 18-36 months in a second barrel, resulting in a rich, complex flavor profile.

Additionally, one of their most notable releases is the limited-edition Cask Strength Southern Bourbon, aged







to perfection in the unique climate of South Georgia. This bourbon, uncut for maximum flavor, has become a favorite among enthusiasts and a testament to the distillery's commitment to excellence.

Visitors & Tours

Visitors can "try before they buy" and learn about each Thirteenth Colony spirit. Through guided tours, guests can meet the team, try the products, and taste for themselves why Thirteenth Colony is an award-winning distillery. It's a place where friends and family can gather to experience the spirit of Georgia in every bottle. The tours provide an immersive experience, showcasing the meticulous process of crafting their spirits, from grain to glass.

The tasting room offers everyday core products for sale, with every bottle signed personally by Graham Arthur, the master distiller. Limited releases are available on a limited basis, and distillery-only, single barrel releases highlight special bottles and experimental offerings.

Private tours for groups of six or more can be scheduled by contacting the Distillery Experience Manager, Megan Sherret, at msherret@thirteenthcolony.com. Thirteenth Colony's spirits are distributed through a three-tier distribution channel, selling to a distributor who then sells to local liquor stores, restaurants, and bars. If Thirteenth Colony is not available in your local store, you can ask them to carry it. The list of distributors for each state is available in the 'Where to Buy' section on their website.

Toasting Success

As the sun sets over Americus, the family-owned, 16-year-old distillery stands as a symbol of perseverance and pride. The story of Thirteenth Colony Distillery is one of passion and dedication—a story that continues to be written with every bottle they produce. Each sip of their spirits is a journey through the rich history and vibrant culture of South Georgia, a testament to the enduring spirit of the region. It's no wonder they are being noticed, collecting awards as they age, just like their fine spirits.

In the years since its founding, Thirteenth Colony has garnered numerous awards and accolades, solidifying its reputation as a producer of world-class spirits. Their products are now available in several states, allowing more people to experience the unique flavors of Georgia. Despite their growth, the distillery remains true to its roots, maintaining the same level of care and craftsmanship that has defined them from the beginning.

The Farm Credit Connection

Brian Wilson, Regional Lending Manager with Southwest Georgia Farm Credit, said, "I am grateful that we are part of the Darby family's farm and Thirteenth Colony's journey. Our members' dedication and efforts in agriculture have not only resulted in an impressive range of distillery products but have also established Sumter County as an exceptional agri-tourism destination."

"My father, who co-founded Thirteenth Colony, has had a long-standing relationship with Brian Wilson of Southwest Georgia Farm Credit. That relationship is built on honesty and transparency. Brian has been incredible to work with and we feel fortunate to be supported by Brian as well as the team at Southwest Georgia Farm Credit." – Maxwell Darby

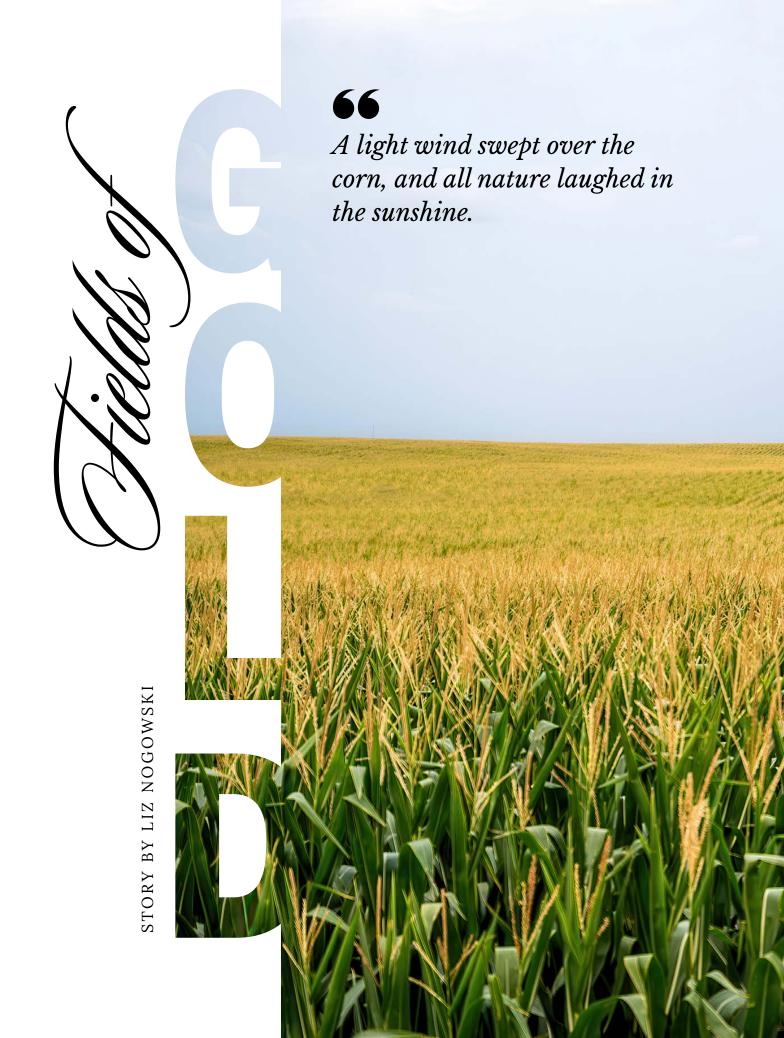
A Salute to the Future

Thirteenth Colony Distillery has ambitious plans for the future. They aim to continue expanding into new states, with a goal of entering two to four new markets each year. Additionally, the distillery is excited to introduce new products, including a limited release bourbon with a maple spiral finish, set to launch in early 2025. This new spirit will be 113 proof and aged for five to six years.

The journey of Thirteenth Colony is far from over, and with each new release, they continue to write the next chapter in their remarkable story. As they look to the future, they continue to push the boundaries of what is possible, always striving to create spirits that honor their heritage while embracing new possibilities.

Cheers.









Mr. Carl Lynn sits at the table with some old friends and effortlessly starts rattling off names of farmers—farmers in southwest Georgia who have spent a lifetime dutifully planting corn each year. Corn, sweet corn, that is. The bicolor stuff. The juicy mix of yellow and white kernels, cross-pollinated to produce the most succulent of varieties. Appearing locally each year just in time to celebrate our nation's veterans and our independence. Our local version of fireworks for the tastebuds.

Reaching back to about 1979 or so, Carl Lynn's memory is like a classic car—built to last, polished to perfection, and ready to take you on a journey. He effortlessly offers more details. All the farmers who planted sweet corn. How many acres they planted. The weather each planting season for the last four decades—and the impact to the crop.

As the story goes, Carl Lynn got his start in the corn "business" when times got tight in the late 70's. He stopped farming and went to manage a vegetable cooler in Tifton—a long way from his young sons, Turner and Jeff—and his wife, Kay, who held things together back home in Bainbridge. "Those years were tough," he said. "I thank my family every day for the strength they had during that time."

Sweet Corn in the Rotation

Mr. Lynn recalls hearing farmers talking about their crop rotation, and the need to add a third crop behind cotton and peanuts. "Everything revolved around peanuts back then—and still does," he said. In fact, he said farmers have been trying to find the perfect "third" crop for southwest Georgia for a long time—a crop with an available market. Tomatoes, watermelon, carrots and cabbage all require specialized equipment. But corn, all they needed was labor. And with the benefits to soil health, corn seemed like the perfect alternative.

By the mid 90s, Mr. Lynn was ready to move on. He was looking for an opportunity to change vocations. Everything he had learned about vegetables he was ready to commit to a new crop—and that crop was sweet corn.

An Integrated Agribusiness is Formed

When Mr. Lynn put his plan together for the Sweet Corn Coop located in Iron City, Georgia, it included local growers Glenn Heard, Kim Rentz and Keith and Craig Griffin. Carl became the manager. It was one of the first coops in these parts, with all of the owners, except Carl, being producers. "I planted for the first two years, and then the management side of things became a full-time job. It truly was an integrated agribusiness," Carl Lynn said. "It was the first cooler to have more than two owners who harvested, processed, and sold their corn."

Regional Marketing that Makes Sense for the Consumer

A relationship with A. Duda & Sons, the Oviedo, Florida, agricultural and real estate company, started to form, allowing for additional marketing opportunities for southwest Georgia corn. Duda Farm Fresh Foods, Inc., which is a wholly-owned subsidiary of Duda, packages corn under the "Dandy" name, which you can find in grocery stores throughout the area. "Duda wanted a 12-month supply of corn," Mr. Lynn said. "Corn is a 75-day crop, so southwest Georgia corn was a perfect fit with Florida's growing season. What we've learned," Lynn continued, "is that consumers want corn all year long. They expect to see it on grocery shelves in February and March, as much as they want to grill it with their hot dogs on the Fourth of July."

Trucks for Miles

On the busy days at the Sweet Corn Coop, trucks line the long drive, waiting to get loaded with the maize, with its young and tender kernels. It hits the store shelves fully fresh, ready for consumers, three-to-five ears in a tray pack, convenient for the modern household to buy and prepare. Southwest Georgia corn is shipped all over the world, thanks in part, to marketing skills Mr. Lynn has brought to the business.

"I'm not an innovator," he said. "But I am an adapter. And that's one thing we've been able to do here. We've made good business decisions that have allowed us to grow, and it's had an impact on our local economy."

By the numbers

Southwest Georgia is a significant producer of fresh market sweet corn, with over 21,000 acres harvested annually. The region's commercial sweet corn production is concentrated in Decatur and Mitchell counties, which account for 80% of the state's shipper sweet corn production.

Sweet corn is the second most valuable vegetable crop in Georgia. The varieties grown in the region include bicolor, yellow, and white. The crop is primarily intended for the wholesale shipping market, where it is harvested, boxed, cooled and shipped to retailers.

Pricing Trends

Sweet corn pricing is quite dynamic. In a normal year, corn prices range from \$10 to \$14 per box. Of course, whenever there is a weather event, market disruptions can occur and the price of corn can spike.

Aggregated across the region, gross production value can exceed \$100 million in strong years, providing an essential revenue stream for many producers in the area.

Impact on Local Economies

The economic influence of this crop extends well beyond the fields. The revenue generated by sweet corn creates a ripple effect through local communities:

- Employment: Farm labor, harvesting crews, and processing teams directly benefit from the seasonal work. This, in turn, stimulates related sectors such as logistics, transportation, and retail.
- Ancillary Industries: Local businesses including seed suppliers, equipment dealers, refrigerated transport fleets, and packing facilities rely on sweet corn production. These industries enjoy steady demand, which supports business growth and fosters innovation in agricultural services.
- Community Investment: Healthy farms mean an overall good economic health in the region. A robust sweet corn industry can attract broader investment from infrastructure improvements to enhanced storage and transportation networks.

Sweet corn production in Southwest Georgia is not just a source of farm income—it's a robust engine that drives the local economy in several dynamic ways.

If you build it...

And so, beneath the wide southern sky, the fields of southwest Georgia stretch golden in the afternoon sun—proof that if you build it, growth will come. It's a testament to tradition, resilience, and trust; relationships and partnerships. Mr. Lynn knows the value in that—over decades—a lifetime really. A dream of faith and abundance, sown and reaped, year after year. His belief that hard work always yields a harvest has never failed him.

Sweet Corn Perfection!

There's really no single best method to prepare it—it depends on the flavor and texture you're after. However, many folks agree that grilling brings out the sweetest, most satisfying taste in fresh, sweet corn.

For a smoky, charred flavor:

- Try grilling your corn with the husks on. Soak the whole ear in water for about 10-15 minutes before grilling. This helps prevent the husks from burning while vaporizing moisture for an even cook.
- Preheat your grill to medium-high heat. Place the soaked corn on the grill, turning every few minutes so that the husks get charred evenly. After about 10-15 minutes, the kernels inside should be tender and infused with a smoky flavor.
- For extra depth, peel back the husks slightly, brush the kernals with melted butter, and sprinkle a pinch of salt and a squeeze of lime. This step amplifies the natural sweetness, and gives it a fresh, zesty finish.

Carl Lynn's Simple Recipe

Take it from a man who has been eating sweet corn his whole life. Want a juicy ear of corn? Try this:

- Bring a large pot of water to a boil. Add a small pinch of salt.
- Once boiling, add your fresh ears of corn without the husk. Cook for about 2-3 minutes. The kernels will be tender and retain their inherent sweetness.
- · Drain quickly and serve hot with plenty of butter.

Enjoy!



ASSOCIATION NEWS

Welcome to the Team



Charlie Bowles
Relationship
Manager



Erica Ferguson Loan Administrator



Courtney Godwin
Client Relations
Specialist



Landon LittletonRelationship
Manager Trainee



Jennifer Pearce Loan Administrator



Will Beckham Summer 2025 Intern



William Harrell Summer 2025 Intern

Southwest Georgia Farm Credit 2025 Annual Meeting

Southwest Georgia Farm Credit held its Annual Stockholders' Meeting on February 18 in Bainbridge. The Annual Meeting provides an opportunity for members to review the Association's financial performance, as well as learn about the upcoming year's business plan objectives.

Celebrating Our Team



Nicole Chihasz Capital Markets Analyst



Jack DavisRelationship
Manager



Tyler Davis Relationship Manager



Tom Griffin Risk Manager



Brant HarrellRegional Lending
Manager



Keri ReynoldsController



Chris Rzewnicki Relationship Manager



Brian Wilson Regional Lending Manager

Association Distributed \$5.8 Million in Profits to Borrowers

This year, we returned \$5.8 million in cash to our members as part of our Patronage Program. Patronage is just one of the advantages of doing business with Southwest Georgia Farm Credit. Our cooperative structure helps us put your needs first. We understand that the benefits we offer make an impact on local ag operations as well as the rural communities they help support. We have a shared purpose to rally behind agriculture, small business, and the rural lifestyle we all appreciate. Together, we grow.

▼ Supporting Small Farmers Through Fresh from the Farm

Southwest Georgia Farm Credit continues to recognize and support local produce stands by awarding a total of \$5,000 in grants each year. This year's recipients were:



Fulton Bell, Sr. Bell's Stop & Shop Produce Stand



Sian LottWild Roots Flower Farm



Shon Holsey Holsey Farms



Kadie Matthews Lone Pine Produce



David HopkinsHopkins Farm to Table



Justin EverrittRandolph Collective



Kelsey HarrellKGD Produce



Mark DanielsMark's Melon Patch



Marjorie McRee Cornwell Blueberry Farm



Jeffrey Clarke Blackbird Farm

▼ Southwest Georgia Farm Credit Announces Scholarship Winners

To help ensure a bright future for rural communities, as well as the agricultural industry, Southwest Georgia Farm Credit presents several scholarship opportunities. This year, the Association offered two \$1,500 Farm Credit scholarships, one \$2,000 scholarship to honor the memory of former colleague, Duane Watson, and one \$2,000 HBCU scholarship to the applicant planning to attend a two or four-year HBCU College on a full-time basis.

We're proud to announce the recipients of the 2025 Southwest Georgia Farm Credit scholarships:



Gabriel Johnson Westwood Schools



Makiya Ervin Westover Comprehensive High School



Dawson CottlesBainbridge
High School



Terrell Mathis Mitchell County High School



Dawson Worsley Grace Christian Academy

IT'S ABOUT THAT TIME.

Let's make sure your equipment is in order. Get easy, on-the-spot financing with your local farm equipment dealership through Farm Credit EXPRESS.

- Your loan and service will stay local
- Get approved at the dealership in 20 minutes or less
- Become a member-owner and enjoy annual patronage dividends
- Estimate your payment before you get to the dealership with our online calculator
- Leasing options available

SIMPLY ASK YOUR DEALER ABOUT FARM CREDIT EXPRESS



IS LEASING RIGHT FOR YOU?

We offer leasing on everything from buildings and facilities to wine barrels and solar panels. Leases also can provide up to 100% financing.

- No down payment
 Payments are often lower than with a typical purchase
- Lease terms are custom fit to your cash flow and preferred payment schedule
- Lease-to-purchase options available
- No appraisal fees

Questions? Contact Ragan Brown NMLS # 1581388 RBrown@SWGAFarmCredit.com 229-254-6391

RELATIONSHIP MANAGERS

Here to help you grow.

We are Relationship Managers. Our job isn't just to make you a loan; it's to help you grow your business, find and buy the perfect hunting tract, or finance or lease your equipment. We help borrowers develop business plans, strategize their long-term success, and find opportunities to enhance their businesses. It's so much more than making a loan—it's a team committed to you.



Charlie Bowles NMLS # 796160 CBowles@SWGAFarmCredit.com 229.726.6318



Allen Corbin NMLS # 775580 ACorbin@SWGAFarmCredit.com 229.220.1291



Jack Davis NMLS # 2702267 JDavis@SWGAFarmCredit.com 229.220.9857



Tyler Davis NMLS # 2728014 TDavis@SWGAFarmCredit.com 229.220.0372



Brant Harrell NMLS # 700136 BHarrell@SWGAFarmCredit.com 229 254 6359



Brian Roberts NMLS # 2496842 BRoberts@SWGAFarmCredit.com 229 938 6888



Chris Rzewnicki NMLS # 2728015 CRzewnicki@SWGAFarmCredit.com 229 290 9286



Brian Wilson NMLS # 700140 BWilson@SWGAFarmCredit.com 229.254.6417

Here to help you protect your harvest.

Crop Insurance is more than a safety net—it's a smart strategy for your farm's future. Our agent works one-on-one with growers to tailor coverage to your operation, protect what you've worked hard to build, and ensure peace of mind when the unexpected hits. When you've got the right coverage, you can focus on what matters most.



Ragan Brown NPN 21405636 RBrown@SWGAFarmCredit.com MBurch@SWGAFarmCredit.com 229.254.6391



Matthew Burch NPN 17859048 229.220.8917



305 Colquitt Highway Bainbridge, GA 39817 PRSRT STD US POSTAGE PAID RAPID PRESS PERMIT 904

