

Big city life in the rearview mirror, rural living ahead!

A NEW LOOK: Equipment leasing for farms in transition

ALL IN THE FAMILY: Parker Heard keeps winning tradition alive!

The area's best collection of property listings for sale



UNC TOW [And off the beaten path...]



# Providence Canyon is one of Georgia's natural wonders

If all you want to do is look, that's ok, too, but an avid hiker can enjoy Georgia's "Little Grand Canyon" and trek around one of the state's most beautiful works of nature. Overnight backpackers can stay along the backcountry trail, which winds through a mixed forest. More at gastateparks.org/ProvidenceCanyon.



# The Taste of Thomasville Food Tours continue

Yes, Atlanta reigns as the capital of cuisine in the state, but Thomasville gives the ATL a run for its money. You can sample Thomasville's delightful southern cuisine via the Taste of Thomasville Food Tour. The three-hour progressive lunch weaves its way through downtown for about a 1.2 mile trek. Book your food tour now at tasteofthomasvillefoodtour.com.



# So, you're going to plant a garden!

Have you visited gardentutor.com? Take this 2-hour virtual, awardwinning crash course in gardening basics. You'll learn everything from the elements of garden style to how to prepare your plant site.



is published quarterly for stockholders, directors and friends of Southwest Georgia Farm Credit.

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# NOT ON OUR MAILING LIST?

Email us at LandFinancing@SWGAFarmCredit.com and we'll add you to our list.



ON THE COVER: Relationship Manager Billy Billings and his fiancé, Katherine Koran, share why they love small town living.

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# Big city life in the rearview mirror, rarliving ahead By Julie Strauss Bettinger

# There's nothing like a lockdown to make us appreciate open spaces.

And while initial reports indicate urbanites are fleeing to less populated locales short term, with the re-arrangement of the economy, many permanent moves are expected. It's still too early to gauge how southwest Georgia communities fit into the picture, but if people do head for greener pastures in these parts, they'll find it easy to put down some roots.

Farm Credit Relationship Manager Brian Wilson said the early part of the pandemic brought a lot of calls for 50 to 100-acre tracts, and many callers were from metro areas. "Two things they were looking for: freedom and security," he said. And while not all were seeking self-sustainable/refuge properties, they were definitely seeking a safe haven. "There's something about knowing you have the property and can go there anytime."

Once callers started hearing more about the lifestyle that rural communities offer, Wilson could tell it increased their interest. "It's getting back to the roots as caretaker, Mother Nature's caretaker."

"So it became more about quality of life with my family than short term hustle."

–Mills Brock

# IT'S WHY HE NEVER LEFT

Employment opportunities have traditionally kept people city-bound, but since the pandemic fast-tracked teleworking arrangements, and more people are working from home, entire families are re-assessing.

Mills Brock recalls almost trading in the country life for the city in his early forties. He grew up in Southwest Georgia, moved away for college and early career opportunities, then returned when he

TOP LEFT: Mills Brock at the gazebo on the square in downtown Bainbridge. BOTTOM RIGHT: Relationship Manager Billy Billings and fiance, Katherine Koran share a little treat with their chickens. was ready to put his forestry degree to work. "This was home turf for forestry," he said.

When midlife hit and an opportunity to make "really good money" came up, he and his wife talked about relocating to Atlanta. He would have been on the road a lot and thought perhaps he could do it 7 or 8 years, then have more options. But in the end, they stayed in southwest Georgia. "Our kids were at a very impressionable age and it was important to have Mom and Dad around," he said. "So it became more about quality of life with my family than short term hustle."

Now the owner/broker of 3 Rivers Realty in Bainbridge, Brock knows it was the right decision. "It boils down to quality of life, a slower pace. Not slower pace to be lazy, but slower pace because it's healthier for you, better for you, and more satisfying. It's having a life to live vs. living a life to have."

# WHERE YOU FIND COMMUNITY

As a native of the Red Hills Region, avid hunter and wildlife photographer, Brian Proctor knows there's no better place for enjoying open spaces than right here in South Georgia and North Florida.

Proctor, a real estate broker with NAI Talcor, said it is not always easy to find acreage that fits the city dweller looking for a starter tract of 25 to 50 or even 1,000 acres. Best of all, buying property doesn't always require a lot of maintenance if you're not using as one's permanent residence. One option would be to lease part of it to a local farming operation where they will do most of the mowing of your roadways and around your out buildings. The hardwood areas will somewhat take care of themselves; and, timberlands might need to be part of a burning program every other year or so depending on the vegetation and the planned use of the woodlands.

There are a lot of property types to choose from, Proctor said. "You've got recreational lands, properties with lakes or ponds; properties with excellent hunting opportunities; land for

# **Rural Connectedness**

With the acceleration of work from home, virtual school, and everything Zoom caused by the pandemic, communities all over the country have been scrambling to beef up their broadband access. Fortunately, the state of Georgia was ahead of the curve through a bold plan launched in January of 2020.

The best news: rural communities are part of the focus.

The Partnership proposes having 90 percent of Georgians connected by 2025. Through the Partnership For Inclusive Innovation, the State is positioning itself to be "The Technology Capital of the East Coast."

focusing on the rural areas of the state-places that often are overlooked as hubs of innovation." "Inclusivity and connectivity are at the core of the Partnership," said Debra Lam, executive director. And that effort "includes

well for Southwest Georgia. As city dwellers consider the rural life, it's one more reason to make the move state. The Partnership's plan is to start with pilot projects to incubate programs, services and technologies, which should bode Innovation can be a driver for socio-economic advancement, she said, which is much needed in less populated sections of the

agricultural purposes, timber operations and investment. You can even plant your own garden and do things you enjoy doing in the outdoors. It's a great retreat and a great escape." Land ownership in this part of the U.S. also comes with perks that midwesterners and northerners especially value, he said: mild winters and "phenomenal" spring times.

And for those who don't use their tract year-round, they quickly learn the value of Southern hospitality. "People still look out after each other's property," Proctor said. "One property owner shared with me that 'I leave my gate open, because my neighbors watch my property. If they see a strange vehicle, they'll call and tell me." Proctor said the sense of community comes across in how people are willing to lend a hand, too. "The help is always there."

# MILLENNIAL ATTRACTION

One migration trend worth watching is the millennials on the move. Farm Credit Relationship Manager Billy Billings said his generation has been slow to embrace homeownership, but with more emphasis on telework, many of his peers in other parts of the country are seeking lower cost "work from home" arrangements. And they're looking outside of metro areas.

His 28-year-old fiancé, Katherine Koran, is a good example. When she became a teleworker in September of 2019, she moved from Atlanta to Thomasville. She was able to buy a three-bedroom, two-bath house on an acre of land for the same amount she was spending on an apartment rental in the city. "She has elevated garden boxes and is canning okra and pickles," Billings said. "She has seven chickens that lay an egg a day and I built the coop."

Katherine is saving close to two hours a day not having to commute, Billings said. "She has more energy after work and can go out and do things she enjoys."

Billings suggests that Southwest Georgia is a good choice for the younger generation because of proximity. "We may not have 100 restaurants in a mile, but you can get to metro areas in about an hour's drive. There's Tallahassee or Dothan or Valdosta—those cities have everything except a pro sports team."

# SAFETY AND OPEN SPACES

Matt Bennett was born and raised in Alabama, but has been in the Red Hills Region 21 years. "It's a pretty special place," he said. Bennett traveled a lot early in his career while playing professional baseball and has also hunted all over the world. "You don't know how good you've got it until you come back."

Bennett grew up in a plantation managing family and has also managed a bobwhite quail preserve. He's now owner/broker of Bennett Real Estate Company, which gives him an even greater appreciation for southwest Georgia. "With our soils, our climate, and water—that's what makes this region such a special place. Because of our dirt, we're able to grow lush pine forest and have highly productive crop land. We've got so much useful ground." In other regions of the country you don't have that, he said, "And their habitat isn't as good."

Bennett credits large landowners for helping to preserve much of the beauty of the region. "It's generations of making the right decision and managing the property," he said. He owns a farm in Boston that's surrounded by plantations. "I feel like I won the lottery, having a couple hundred acres in the middle of quail woods."

There's also the safety factor. Bennett and his family live about 15 minutes outside of Thomasville. "Not everything is perfect here, but I do feel safe going to a Friday night football game, going downtown to eat with my family."

"You don't know how good you've got it until you come back."

-Matt Bennett

He thinks it's a reflection on the leadership and communitymindedness. "We have good leaders, the mindset here is 'I might not agree with you but we'll agree to disagree and move on."

People always talk about wanting to move to a really good neighborhood, Bennett said. "South Georgia is a good neighborhood—it's a big scale, good neighborhood."



# **BY THE NUMBERS:** The Great American Migration

So how important is rural America now? Some demographers aren't sure if "The Great American Migration of 2020" is temporary or if there will be a permanent shift in where Americans choose to live. The reality? Any place less dense than where they currently live are where Americans are moving-partly due to the pandemic; some for safety; others for work.

Think about it this way-if the small town you're eyeing has a relatively decent coffee shop, a restaurant or two, access to good health care and is within traveling distance of a major metropolitan area, why not consider it?

And, that's not to say that urban life won't return. Consider what happened after the 1918 flu pandemic. The Roaring '20s exploded with a rebuilding of our great American cities.

For now, though, people want their space. They want land and some solitude. They want things to be, well, simpler. As long as they can stay connected.

Need help finding your new place in southwest Georgia? Our team is ready to assist you. Or, you can apply online for a land or home loan in minutes at SWGAFarmCredit.com.

Really, we're just a phone call, text or click away!



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# **A NEW LOOK** Equipment Leasing for Farms in Transition

FINAL IN A FOUR-PART SERIES – By Julie Strauss Bettinger

It used to be that leasing was something you did when you couldn't afford to buy equipment outright. But today's ag producer recognizes leasing as a tool that offers distinct advantages for keeping operations flowing smoothly.

Some of the key benefits of leasing are particularly advantageous in farm transitions, said Southwest Georgia Farm Credit Relationship Manager Ragan Fretwell. As farms often take years to transition from one generation to the next, both parties should consider how leases might fit into their plans.

For example, leasing is less costly than borrowing, Fretwell said. "The payments are cheaper on a lease than a loan." So the current producer can benefit from a fixed rate and reduced overhead– advantages that can be passed along to the successor generation. Additionally, if equipment must be acquired during the transition period, the owner can consider leases to allow more options for the buyer.

# What to lease and why

The field of what can be leased has grown, which provides even greater opportunities for both current and future generation producers. Some examples of what can be leased:

- Equipment (hay bailers, planters, sprayers, tractor)
- Processing and packaging equipment
- Metal buildings and shelters
- Grain bins
- Fleet Vehicles

Flexibility is what makes leases most attractive to ag producers, Fretwell said, and there are many types of payment options. "They can be structured to match harvest cycles, cash flows, and tax requirements," she said. Plus, payment schedules can be monthly, quarterly, semi-annually or annually. Leases also come with certain tax advantages, she added. Borrowers can benefit by reducing their taxable income by running payments through their income statement, which can give farmers a greater benefit than taking a standard depreciation and interest with a loan, or depreciation only with a cash purchase.

# Helping successor succeed

At the end of the lease, the next generation farmer will have the same options outlined in the lease terms, Fretwell said. For example, if the lease is for a piece of equipment, they can purchase the item or turn it in, or decide to purchase new equipment with a new lease agreement.

All of these benefits add up to better cash flow for the buyer, so they can spend it in other areas.

If the farm is in transition, leases can be a tool to help that next generation as they build equity on their own and prepare to buy the farming business. Some families offer part of the farm to the next generation for that purpose–to learn all aspects of an ag operation. "Leased equipment does not encumber real estate," Fretwell said, "so a lease



Ragan Fretwell Relationship Manager

customer can put equipment or a building on family land easily."

So how do you arrange a lease for your equipment, structure or vehicles? In most cases, farmers go direct to the dealer (the seller); they choose the equipment and discuss leasing options at that point. But as a 17-year veteran of Southwest Georgia Farm Credit, now overseeing leasing, Fretwell can help. She frequently discusses options with current and next generation producers.

# "They (leases) can be structured to match harvest cycles, cash flows, and tax requirements..."

Fretwell encourages anyone considering a lease to consult with their tax advisor to discuss their specific circumstances and cash flow requirements, especially in relation to a pending farm transition.

For further details, contact Ragan Fretwell via email: RFretwell@ SWGAFarmCredit.com or phone: 229.254.6391. 🔄

# **KEY ADVANTAGES**

Some of the key advantages for leasing equipment in farm transitions:

- **Preserving cash flow.** Leasing is less costly that borrowing. And keeping it off of the balance sheet will preserve your working capital for the operation while growing your business.
- Latest technology. Leases save producers from obsolete equipment. You can acquire newer technology when the lease expires.
- Flexibility. Numerous payment options and schedules can help new farmers.
- **Tax advantages.** Lease payments reduce gross income and are typically 100% tax deductible.

# Read the complete four-part series on our website - SWGAFarmCredit.com/news/farm-transition-series



# TRANSITION PLANNING: It starts here

We hope you've enjoyed our four-part series on Transition Planning. As you can see, there are numerous professionals in our area with the knowledge and tools to support you and your family as you design your own plan.

We invite you to take the next step by requesting Farm Credit University's FREE 54-page "Farm Business Transition Workbook." It's a comprehensive collection of checklists and helpful tips to guide you through the process. Request your free copy via email: LandFinancing@SWGAFarmCredit.com.

# Discover the benefits of **leasing**.

Metal Buildings & Shelters



**TAX ADVANTAGES** Typically 100% deductible.

# **IMPROVE CASH FLOW**

Gain the storage you need, while keeping other credit sources available.

# **OWNERSHIP TRANSITION**

Leasing can help you transition ownership to the next generation at the end of the lease, which could help with estate tax matters.

# **Attractive Fixed Rates**

Fixed rates with lower payments, which in most cases, are tax deductible.

# **Convenient Options**

Conserve cash with low or no down payment, up to 100% financing and no stock purchase.

# **Flexible Terms**

Flexible lease structures, payment schedules, end-of-lease options and maturity dates.

Let us help you customize a lease structure to meet your harvest cycle, cash flow, and tax requirements.

# FARM CREDIT LEASING

Ragan Fretwell Farm Credit Leasing Relationship Manager

RFretwell@SWGAFarmCredit.com 229.254.6391

# Grain Dins



# Processing & Packaging Equipment



# **Fleet Vehicles**



# Farm Equipment



# ALL IN THE FAMILY: Parker Heard keeps winning tradition alive!

He farms more than 700 acres of peanuts, and in 2019, he yielded 6,292 pounds per acre, making Parker Heard the latest farmer in the Heard family to earn honors as the District II UGA Peanut Achievement Club Award winner.

His father, Glenn has captured the award three times; his grandfather, Mr. R.G. Heard, twice. Now, at 29, and with a lifetime of farming in front of him, Parker Heard is likely to win the award again. And again.

"Parker spends a lot of time in the field," Brant Harrell, Relationship Manager at Southwest Georgia Farm Credit, said. "He does a lot of the work himself. And he's as open minded a person as I've worked with–open to a good conversation and doesn't mind asking questions. He's always seeking to improve his business and his farming techniques."

Standing in his peanut field on a chilly October afternoon, Parker had yet to harvest the entirety of his peanut crop. He wasn't as optimistic about the 2020 crop as he was in 2019. With the wet summer, peanuts were running a little behind usual. And his expectations on yield were conservative, at best.

"There have been some challenges this year, no doubt," Parker said.

Once the dust settles on the 2020 yield, and Parker takes a muchearned break in between harvesting and planting, he's going to look down the road and evaluate what comes next.

"I want to get better at doing what we're already doing-trying to maximize what we've already got," he said. "I like to listen to what other farmers are doing-learn from them. I think it's important for any young farmer to take advice from people who have been doing this a long time."

No doubt, Parker's gotten advice from some of the best in the business. It runs in the family.

Parker Heard, pictured with his dog Ginny and Relationship Manager, Brant Harrell, works to build his own winning legacy.



# **ASSOCIATION NEWS**

# Bush appointed to Board of Directors

The Association welcomed Lee Bush to its Board of Directors in September. Mrs. Bush

was appointed as an Outside Director for a three-year term.

Bush, a Certified Public Accountant with the firm Thomas, Howell, Ferguson, has significant experience working with farmers, agribusinesses, and landowners. Bush is a graduate of the University of Alabama,



Lee Bush

Tuscaloosa, with a bachelor's degree in Science, Commerce and Business Administration. She and her husband, Lane, reside in Bainbridge and have three daughters.



# Annual Meeting set for June

The Association's Annual Meeting typically takes place each February, but like so many things COVID-19 has impacted, our Board of Directors has determined we might be able to have an in-person meeting in June. So, mark your calendars for June 8, 2021, and watch for more details coming soon.







# It was a great day to celebrate our farmers!

Again this year, Southwest Georgia Farm Credit was proud to support the Bainbridge-Decatur County Chamber's Annual Ag Luncheon. A farmer parade formed to grab lunch and our team couldn't have been more proud to help.

# Association adds HBCU scholarship opportunity in 2021

Southwest Georgia Farm Credit will continue its tradition of supporting students from our local communities who are pursuing college degrees. This year, the Association is offering an additional scholarship for students planning to attend a two- or four-year HBCU College or University on a full-time basis. Applicants must be a high school senior who has received an official letter of acceptance to an HBCU or a current dual enrollment student of an HBCU.

Other scholarships being offered in 2021:

- The Duane Watson Scholarship for Exceptional Character in Agriculture–This \$2,000 scholarship honors a student who displays the character traits the late Duane Watson shared with his family, friends, and co-workers every day. Duane was a beloved Relationship Manager at Southwest Georgia Farm Credit, who valued family, faith and friendship.
- o **Southwest Georgia Farm Credit's Annual Scholarship**–Awarded to three deserving students who show a record of scholastic achievement and who, through their extracurricular activities, exemplify community spirit.

Please note that all students applying for a scholarship should live within the Association's 21-county territory.

>> MORE INFO & APPLICATION: SWGAFarmCreditcom/scholarships





# Farm Credit supports first-ever Tinsel Trail!

A spirited group of Southwest Georgia Farm Credit staff added their creative flare to the Tinsel Tree Trail–a first-time community event in Bainbridge. Businesses and organizations contributed to the event by decorating Christmas trees. In addition, to decorating a beautiful tree, Southwest Georgia Farm Credit gave away a pergola swing built by a local craftsman to a lucky winner who had shared their photo.

# **MARKET** TRENDS

JULY - SEPTEMBER, 2020 LAND SALES For Sales Greater than 50 Acres

COUNTY	ACRES	SALES PRICE	\$/ACRE	COUNTY	ACRES	SALES PRICE	\$/AC
Baker				Miller			
	134.44	\$ 414,000	\$ 3,079		199.10	\$ 1,050,000	\$ 5,
	241.92	\$ 1,050,000	\$ 4,340		55.80	\$ 115,000	\$2,
	71.08	\$ 250,000	\$ 3,517	Mitchell —			
Calhoun ——					97.48	\$ 300,000	\$3,
	140.00	\$ 270,000	\$ 1,929		361.43	\$ 1,200,000	\$3,
Clay ———					480.67	\$ 1,500,000	\$3,
	93.50	\$ 145,000	\$ 1,551	Schley			
Decatur —					208.76	\$ 448,000	\$2,
	149.33	\$ 171,000	\$ 1,145	Seminole—			
	121.77	\$ 270,000	\$ 2,217		136.78	\$ 793,000	\$5,
	99.48	\$ 218,000	\$ 2,191		304.15	\$ 709,000	\$2,
	59.25	\$ 250,000	\$ 4,219	Sumter			
Grady					103.74	\$ 207,000	\$ 1,9
	64.51	\$ 94,000	\$ 1,457		211.90	\$ 414,000	\$ 1,9
	140.15	\$ 434,000	\$ 3,097	Thomas ——			
	52.06	\$ 260,000	\$ 4,994		88.20	\$ 320,000	\$ 3,0
Marion ——				Webster —			
	568.20	\$ 1,000,000	\$ 1,760		152.18	\$ 485,000	\$3,
	91.85	\$ 121,000	\$ 1,317		67.82	\$ 142,000	\$2,
	131.70	\$ 200,000	\$ 1,519		109.09	\$ 229,000	\$ 2,0

Information for MARKET TRENDS is compiled from publicly available online data. This data shows all transactions recorded by county, for the time and period July 1 - September 30, 2020, for sales of 50 acres or greater that were available through a public records search. Commercially-zoned land/properties, as well as transactions deemed not to be arms-length, are not included in this summary.

# Stay connected.

We can help you finance that special property you can share for generations.



# A Collection of the Area's Best ISTINGS & FARM CREDIT

\$4,000,000

# ATKINSON CO - GA

# 236 +/- acres



**Barfield Auctions Inc** barfieldauctions.com

# VINCE BARFIELD 229-679-2223/vince@barfieldauctions.com

PEARSON, GA / ATKINSON CO.

This is a highly productive blueberry

orchard. Drip irrigation on the entire orchard, freeze protection irrigation

on highbush orchard. It has a modern

packing shed and office, 16-inch well,

two 12-inch wells and two 4-inch wells.

Don't miss this great income producing

opportunity!

**BERRIEN CO - GA** 

# 136 +/- acres



Whitetail Properties Real Estate, LLC DANIEL FOWLER 229-561-5097/daniel.fowler@whitetailproperties.com whitetailproperties.com

# **BROOKS CO - GA**

# 104 +/- acres



**Burton Realty and Auction, Inc** auctionsofthesouth.com

# \$366,065

EMPRESS RD AND BADEN ROAD QUITMAN, GA / BROOKS CO.

Located south of Quitman, this great hunting tract fronts Empress Road (paved) and Baden Road (dirt). The property is located next to a large timber tract. There is a small seasonal creek on the property. This area is known for BIG deer! Call Steve today for appointment to show.

STEPHEN BURTON 229-263-2680/ucauctionman1@gmail.com

# **BROOKS CO - GA**

# 7 +/- acres



**KeySouth Real Estate Group, Inc** keysouth.com

# 75 +/- acres



**Rose City Realty, Inc.** rosecityrealty.com

# 1,444 +/- acres



Jon Kohler and Associates ionkohler.com

# \$30,000

**GROOVERVILLE ROAD** QUITMAN, GA / BROOKS CO.

Whether you want to have your very own private hunting location to take vour camper or if you want to build, having power and a septic tank already onsite broadens your possibilities. If you hunt deer, turkey, or both, this property is perfect for you, with over 7 acres.

ANGIE VINSON 229-226-3911/angie@31792.com

# \$279,000

HOWARD ROAD BARWICK, GA / BROOKS CO.

Very unique acreage just outside Barwick, GA. Geologically interesting where "Devil's Hopper" awaits the spelunker. Great hunting. Plenty of space for building a secluded hidea-way

> AMY PARKER 229-225-9225/ahpkr@hotmail.com

# \$2,671,400

# ALBANY, GA / CALHOUN CO.

CALHOUN CO - GA

Keel Creek Plantation is a high quality recreational property located in the famed Albany Plantation Belt. Excellent deer, turkey and wild quail. 1.25 +/miles on Keel Creek plus a 28+/- acre and 8+/- acre waterfowl ponds. Food plots, new fencing, good timber, red clay soils and more.

> JON KOHLER 850-508-2999/jon@jonkohler.com



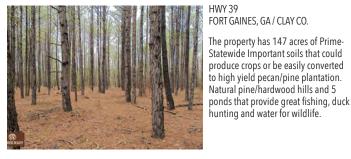
# \$612,000

# CLAY CO - GA

# 1,031+/- acres

**3 Rivers Realty** 3riversrealty.com

# 276 +/- acres



**3 Rivers Realty** 3riversrealty.com

# 1,618 +/- acres

**American Forest Management, Inc** americanforestmanagment.com

# 89 +/- acres



Wiregrass LAND & LIVING - WINTER 2020/2021

South Georgia Land and Timber landandtimber.net

14

JULIAN MORGAN 229-768-3232/julian@landandtimber.net

# \$1,391,850

# HWY 266 FORT GAINES, GA / CLAY CO.

This much contiguous acreage in a top timber and wild-life producing area of the state is a once in a generation opportunity. Approximately 850 acres in young pine plantation means that for years and generations to come, the tract will provide income and wildlife habitat like no other.

MILLS L. BROCK 229-416-6136/admin@3riversrealty.com

The property has 147 acres of Prime-Statewide Important soils that could produce crops or be easily converted to high yield pecan/pine plantation.

MILLS L. BROCK 229-416-6136/admin@3riversrealty.com

\$3,195,550

MILL POND ROAD FORT GAINES, GA / CLAY CO.

The farm offers a diverse combination of income producing agricultural farmland, extensively managed merchantable pine plantations, habitat diversity and recreational opportunities.

NATHAN GREER, BROKER 478-232-9241/Nathan.Greer@afmforest.com

\$159,000

MILL POND ROAD

This tract contains an ideal mix of open farmland and woodlands. Farm rental income potential with a good size, wooden barn, which could also serve as a hunt camp. Utilities are available and the hunting is excellent.

\$469,200

# 11 +/- acres

landandtimber.net

South Georgia Land and Timber

270 +/- acres



**Alderman Classic Realty, LLC** aldermanclassicrealty.com

# CRISP CO - GA

# 186 +/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

229-854-5422/tglover562@gmail.com

# \$465,000

COWN ROAD CORDELE, GA / CRISP CO.

Gum Creek Tract is located less than a mile off Interstate I-75 and only minutes away from downtown Cordele. Gum Creek flows through the tract of land with different stands of hardwood and pine timber, mature white oak trees scattered through property provide plenty of food for wildlife.

TOM TUGGLE 478-218-2600/tomtuggle@cbfreerealty.com

# GET PRE-APPROVED ONLINE SWGAFarmCredit.com

# \$2,500 per acre

COTTONHILL ROAD FORT GAINES, GA / CLAY CO.

CLAY CO - GA

COLQUITT CO - GA

Very well maintained firebreaks and roads with water bars and cut-outs. Timber is old growth pines and hardwoods, pine plantation that needs thinning to enhance the property to provide immediate income; has abundant wildlife of trophy only hunted deer, turkey and feral hogs. Lots of amenities.

PAM MONFORT 229-768-3232/pam@landandtimber.net

# \$49,900

VETERANS PARKWAY SOUTH MOULTRIE, GA / COLQUITT CO.

An undeveloped tract along the Okapilco Creek in Moultrie with recreational activities possible.

TED L. GLOVER

# DECATUR CO - GA

# 36+/- acres

# \$160,000



PELHAM ROAD CLIMAX, GA / DECATUR CO.

Excellent small acreage timber investment! 30+/- acres of 8-9-year-old planted pines growing toward their first thinning. 3.5+/- acres of hardwoods alongside Pelham Road could hold the potential of a great homesite. Located between Climax and Vada. Call today to take a look at this tract!

Whitetail Properties Real Estate, LLC 229-561-5097/daniel.fowler@whitetailproperties.com whitetailproperties.com

# 28 +/- acres



Crocker Realty, Inc. landcroc.com

# 38 +/- acres



**3 Rivers Realty** 3riversrealty.com

# 182 +/- acres



**Coldwell Banker Brock Realty** brealthomasville.com

**GINA MCKENZIE** 229-246-5127/gmckenzie@cbbrockrealty.com

# \$106,400

DANIEL FOWLER

HORSESHOE BEND ROAD BAINBRIDGE, GA / DECATUR CO.

Good looking tract suitable for residential use. Possible commercial use off of Hwy 97. (Check with Decatur County for use approval) Possible to live and work on the same tract. Convenient to Bainbridge...but more importantly...convenient to the boat ramp down the street! Walking trails on property.

DANIEL E CROCKER 229-228-0552/landcroc6535@gmail.com

# \$152,000

AI DAY ROAD BAINBRIDGE, GA / DECATUR CO.

Wooded with mature pine and hardwood, level ground, little to no storm damage. Great building site with room for privacy and seclusion. 4 miles to Bainbridge High School, 4 miles to Bainbridge and 9 miles to Hwy 27S.

MILLS L. BROCK 229-416-6136/admin@3riversrealty.com

# \$546,900

LAKE DOUGLAS ROAD BAINBRIDGE, GA / DECATUR CO.

This is a great tract of land that is priced to sell! This tract, located on Whittaker Road, would be a perfect homesite, hunting retreat, development for homes or cleared for farmland. For more details or to schedule a tour, contact Gina today!

# DECATUR CO - GA

# 86 +/- acres



Crocker Realty, Inc. landcroc.com

# 50 +/- acres





Crocker Realty, Inc. landcroc.com

# 8 +/- acres



**ERA Simpson Realty** marlaames.com

# HARRELL MILL ROAD CLIMAX, GA / DECATUR CO.

This is fun tract to look at...bring your boots or a mule. A lot of mature loblolly, longleaf, and wiregrass. Lots of deer and turkey sign. Good looking hilltop overlooking beaver pond. Strong mix of hardwoods including white oaks. Lots of trails. Good looking private home sites. Farming area.

DANIEL E CROCKER 229-228-0552/landcroc6535@gmail.com

# \$115,000

\$225,004

VADA ROAD BAINBRIDGE, GA / DECATUR CO.

This is a nice rectangular piece of land that offers a multitude of land usage. Whether you are wanting a personal hunting retreat, horse farm, cow pasture or farmland, this could be it and priced just right. Would also make a beautiful homesite with a great location!

MARLA AMES 229-243-9200/marlasames@gmail.com

# \$192,000

MILLWHITE ROAD ATTAPULGUS, GA / DECATUR CO.

High canopy hardwood homesites between Millwhite Road and the creek. Wonderful elevation drops and changes overlooking clean forest floor, down to creek. Timber has not been harvested on south side of creek. Good wildlife/homesite tract. Great roll from hillside. Just south of Southwind property.

DANIEL E CROCKER 229-228-0552/landcroc6535@gmail.com

# \$599,000

3103 THOMASVILLE ROAD BAINBRIDGE, GA / DECATUR CO.

This farm was certified organic and specialized in cucumbers, vegetable sales and retail farmer's market. Includes 2 (60x90) automated hydroponic computerized greenhouses(2014) along with irrigated 3-acre field and Tyson Steel building with walk-in cooler. This farm is first-rate and ready to grow!

MARLA AMES 229-243-9200/marlasames@gmail.com

# Wiregrass LAND & LIVING - WINTER 2020/2021 15



marlaames.com 60 +/- acres



# DECATUR CO - GA

# 29 +/- acres



**Ketcham Realty Group** ketchamrealty.com

5 +/- acres

# **Inquire for price**

HORSESHOE BEND ROAD BAINBRIDGE, GA / DECATUR CO.

Located south of Bainbridge, this tract has lots of pines and some hardwood. Loaded with deer and turkey. Hunting, fishing, trail riding and a short drive to Bainbridge Country Club. Just over a mile to a public boat ramp. Beautiful combination of woods, cleared areas, trails and more.

TOM HENDERSON 850-681-0600/tom@ketchamrealty.com

LOT #8 TURPENTINE DRIVE

CLIMAX, GA / DECATUR CO.

your dream home.

This lot features 5.11 acres with a

beautiful stand of mature timber. This

lot is on the cul-de-sac and is perfect for

# DODGE CO - GA

HWY 126

COCHRAN, GA / DODGE CO.

This prime land tract would make a

great homesite, recreational tract or

farmland investment. Approximately

2/3 is cropland and 1/3 is timberland.

# 61 +/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

359 +/- acres

JOE MEADOWS 478-218-2600/joemeadowsjr@cbfreerealty.com

**Premier Group Realty** premiergrouprealty.com

# 117 +/- acres

\$257,400

**ROLLINS MILLER** 

\$434,000



**Southern Forestry Realty** southernforestryrealty.com

MCMILLIAN ROAD FACEVILLE, GA / DECATUR CO.

229-246-9837/rollinsm@premiergrouprealty.com

The tract is divided into 2 parcels. 97+/- ac in Georgia, and 20+/- ac in Florida. Full of deer and turkey. 30 minutes from Tallahassee. North Mosquito Creek flows through the tract. Great hunting and timber investment property.

TED KNIGHT 850-997-7238/carol@southernforestryrealty.com

> 1009 PELHAM ROAD BAINBRIDGE, GA / DECATUR CO.

This property is well suited for

recreation with hunting and fishing or

raising livestock. Also great for horse back riding and off road vehicles.

# 310 +/- acres



**Premier Group Realty** 

SONNY DARLEY 229-221-3136/sonnyd@premeirgrouprealty.com

# \$67,000



**Bennett Real Estate Company** brealthomasville.com

# 4,525 +/- acres



The Wright Group wrightbroker.com

# 121 +/- Acres



**Agri Land Realty** aglandsales.com

# \$1,950,000

\$167,750

OAK HAVEN DRIVE ALBANY, GA / DOUGHERTY CO.

Includes 3 wells, 2 barns, pond, and tenant home. Three-phase power. Nice grove with good varieties and room to expand. There has been additional ground cleared for future planting or new trees. There is approximately 210 +/- acres in production.

MATT BENNETT 229-233-5043/matt@brealthomasville.com

EARLY CO - GA

DOUGHERTY CO - GA

# \$13,500,000 FAIRFIELD ROAD

BLAKELY, GA / EARLY CO. Singletary Farms consists of +/- 4525

contiguous acres located in Early and Calhoun Counties in the rich farm belt of southwest Georgia. This property has been intensively managed by the same family for over 5 generations and is being offered for sale for the first time ever.

ERIC MCCOLLUM 229-200-4457/eric@wrightbroker.com

# \$302,500

PROSPECT ROAD BLAKELY, GA / EARLY CO.

Planted pines and natural timber. This tract has 45 acres of 10-yearold loblolly pine trees, 27 acres of 10-year-old CRP longleaf pine trees, and the balance of the acreage is in 26-year-old loblolly pine trees and mature hardwood mix. Timber cruise available.

**BRAD WALLER** 229-221-3339/bradwaller@windstream.net

# EARLY CO - GA

# 41 +/- acres

**Coldwell Banker Brock Realty** brealthomasville.com

# 113 +/- acres



Allied Land & Timber Company, Inc. alliedlandga.com

# 1,810 +/- acres



**Agri Land Realty** aglandsales.com



**Coldwell Banker Brock Realty** brealthomasville.com

HIGHTOWER AVE DAMASCUS, GA / EARLY CO.

\$59,900

There is an abundance of deer, a low lying area with a small wet weather pond great for ducks. This is especially beautiful for homesite with all the amenities of country living. Contact Teresa or Tyler for more info.

TERESA HEARD 229-246-5127/thheard@cbbrockreatly.com

# \$2,395 per acre

3061 BIG PINE ROAD BLAKELY, GA / EARLY CO.

This beautiful property has approximately 83 +/- acres of open pasture land with the balance in wooded land with good merchantable timber. Good fencing, long county road frontage and old house on property. Great for horse or cattle farm in good location just south of Blakely.

THOMAS TAYLOR 229-759-1023/thomas@alliedlandga.com

GRIMSLEY MILL ROAD BLAKELY, GA / EARLY CO.

1,810 contiguous acres. Whitetail haven! Spring fed creeks. See video tour at aglandsales.com. Timber cruise available

BRAD WALLER 229-221-3339/bradwaller@windstream.net

# \$42,000 SPOONER QUARTER ROAD

Beautiful wooded lot where the trees create a shady sense of privacy and peacefulness with Howards Mill Creek , running on both sides of the property. Contact Tyler Inlow or Teresa Heard.

TYLER INLOW 226-246-5127/tinlow@cbbrockrealty.com

# ECHOLS CO - GA

# 1.490 +/- acres



Jon Kohler and Associates ionkohler.com

# GRADY CO - GA

# 127+/- acres



**Century 21 Town & Country Realty** albanyc21@aol.com

# 232 +/- acres



**Armor Realty** armorrealty.com

# 263 +/- acres



**SVN Saunders Real Estate** saundersrealestate.com

# \$3,799,831

# HWY 441 FARGO, GA / ECHOLS CO.

Boasting 2+/- miles on the Suwannee River, Suwannee River Camp is an ideal blend between aesthetics, recreation, timber, and river frontage. It is a combination between highly productive, intensively managed pine stands and untouched river front hardwoods.

JON KOHLER 850-508-2999/jon@jonkohler.com

# \$446,565

HWY 112 CAIRO, GA / GRADY CO.

Outstanding hunting tract that includes 15-acre stocked pond full of bass. Great for duck hunting, deer and turkey. Multiple food plots already planted for this year's deer season. Camp house with full bath, power and a screened room for outside meals.

JEFFERY TUCKER 229-436-8091/craig.tuckerrealtor@gmail.com

# \$950,000

FAIRCLOTH ROAD CALVARY, GA / GRADY CO.

Private showings only. This is one of finest, quail, deer, wood duck, turkey tracts in the south. It has electricity to the property as well as a 4-inch well. Approx. 50 acres of hardwood and pine mix, 160 acres of appx 80% long leaf pines and 20% slash/loblolly pines.

**RICHARD GARDNER** 850-893-2525/hrchbogey@comcast.net

# \$2,186 per acre

SINGLETARY ROAD CAIRO, GA / GRADY CO.

Transitional property converted into 114 +/- acres of cultivatable land. Over 1 mile of CSX rail frontage with active rail transfer switch on property. Can be easily replanted in pines or pecans. Creek system winds through the middle of the property.

**BRYANT PEACE** 863-648-1528/Bryant@sreland.com



\$4,253,500

# GRADY CO - GA

# 22 +/- acres

**First Thomasville Realty** thomasvillegarealestate.com

# 65 +/- acres



Whitetail Properties Real Estate, LLC whitetailproperties.com 229-561-5097/daniel.fowler@whitetailproperties.com

# 132 +/- acres



\$384,432 2577 HWY 111

This property is located just outside Cairo. It has plenty of wild deer and turkey. Plenty of road frontage, and a creek running through it. Has about

\$75,000 in planted pines.

CAIRO, GA / GRADY CO.

**The Real Estate Shop** realestateshopcairoga.com

229-377-7777/realestateshop@windstream.net

**BOBBY MILLER** 

\$1,300,000

# 236 +/- acres



Wiregrass LAND & LIVING - WINTER 2020/2021

**Bennett Real Estate Company** brealthomasville com

18

CHASE STRICKLAND 229-233-5043/chase@brealthomasville.com

# Great potential homesite or investment

\$145,900

property! There is a well-built pond on the south side of the property and plenty of mature pines and hardwoods throughout the grounds. Good highway frontage as well, and is close to downtown Cairo and local schools!

JOYNER ROAD

CAIRO, GA / GRADY CO.

**BOBBY BROWN** 229-226-6515/brown@ftrealty.com

# \$276,000

# WHIGHAM, GA / GRADY CO. Looking for a fantastic retreat in the

woods? Look no further! This property is located just south of Whigham and convenient to Bainbridge and Cairo. Drive through the gated entrance through the 4-5-year-old planted pines to arrive at a beautiful homesite overlooking the freshly built 1-acre pond.

DANIEL FOWLER

# 30 +/- acres



**First Thomasville Realty** thomasvillegarealestate.com

# 31 +/- acres



The Real Estate Shop realestateshopcairoga.com

# GRADY CO - GA

# 250 +/- acres



Forest Resource Consultants, Inc. frc.us.com

# 185 +/- acres



**Realty Mart, Inc.** 



and Thomasville, in addition to Ochlocknee. Call Bobby Brown for more information!

BOBBY BROWN 229-221-3016/brown@ftrealty.com

# \$57,000

GA HWY 188 N CAIRO, GA / GRADY CO.

Great hunting tract has a large creek and a small creek with plenty of deer and turkey. Over 2,500 feet of road frontage.



# \$947,500

344 TERRELL LANE WHIGHAM, GA / GRADY CO.

Old Homeplace with plantings of Persimmon, Redbud and Mulberry trees. Two beautiful ponds, 18 acre pecan grove, mature planted pines and natural pine and hardwoods. Only 20 miles northwest of Thomasville.

DAN ROCK 478-745-4910/drock@frcemail.com

# \$750,000

STATE PARK ROAD CAIRO, GA / GRADY CO.

Beautiful rolling land! This property is perfectly set up for quail, turkey and deer with approximately 97 acres of planted pines in CRP program. The 3+/- acre pond needs some work but has a lot of potential. The dirt road is scheduled for paving within the next 2 years.

CHARLES RENAUD 229-377-8007/charles@realtymartga.com

# \$150,000

OCHLOCKNEE, GA / GRADY CO.

# GRADY CO - GA

# 5 +/- acres



#2 OAK BEND SUBDIVISION CAIRO, GA / GRADY CO.

> Nice subdivision within minutes of Cairo city limits. Restricted for single family dwellings.

\$26,000

DAWN RACKLEY

\$166,000

HOUSTON CO - GA

# 679 +/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

# 471+/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

# 204 +/- acres



Weeks Auction Group bidweeks.com

# 107 +/- acres



**Frontier Land Co** Coming Soon

# \$2,376,850

OCMULGEE RIVER KATHLEEN, GA / HOUSTON CO.

2.5 miles fronting Ocmulgee River in the heart of 20,000 acre Oaky Woods. All weather roads, ATV horse trails with riverbank recreational area and maintained campsite. 15 food plots ready to plant. Perfect for hunting and fishing. Zoned for agricultural, timber, or single family - \$3,500 per acre.

SCOTT FREE 478-218-2600/scottfree@cbfreerealty.com

# \$6,000,000

VALLEY DRIVE PERRY, GA / HOUSTON CO.

Peach County acreage is 228.86 acres. Houston County acreage is 242.59. 146 acres is mature irrigated pecans and 160 acres is young irrigated pecans. Property has an equipment barn, fenced area, pond, and two irrigation wells

SCOTT FREE 478-218-2600/scottfree@cbfreerealty.com

# **IRWIN CO - GA**

# \$663,000

REAGAN ROAD REBECCA, GA / IRWIN CO.

FOR SALE AT AUCTION: From productive cropland to 3 beautiful ponds for fishing, duck hunting, or irrigation; this is a farm anyone would be proud to own. It's setup for irrigation with risers located throughout and has an excellent stand of planted pine timber. Price is for placement purposes only.

MARK MANLEY 229-890-2437/mark@bidweeks.com

MARION CO - GA

# \$265,815

MOUNT ZION ROAD BUENA VISTA, GA / MARION CO.

Approximately half of property is being used for agricultural purposes including farming and hay fields; other half is in hardwood. Ideal tract to build your home on. Marion County has an excellent school system and this property is located in a wonderful community with public water.

AL ROBERTSON 229-321-0733/allenjrobertson@hotmail.com



# **KeySouth Real Estate Group, Inc** keysouth.com

RUSS TAYLOR 229-226-3911/russtaylor@rose.net

# HOUSTON CO - GA

# 134 +/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

478-218-2600/scottfree@cbfreerealty.com

\$1,835 per acre

# 600 +/- acres



Southeastern Hunting Services, Inc. afieldandfarm com

# HWY 247 PERRY, GA / HOUSTON CO.

Outstanding timber investment with terrific deer, turkey, hog, duck hunting. Major creek watershed complements 20 year old pines thinned once and a balance of older hardwood regeneration, much with clean understory, showing explosive growth on this fertile site. Food plots and power line, etc.

CRAIG BROWN 229-432-1010/cbrown@afieldandfarm.com

SCOTT FREE

acres and 58 acres with county water. 10-year land conservation agreement.

PERRY, GA / HOUSTON CO.

\$1,650,000

# 180 SADDLE CREEK ROAD

Land tract on the corner of Saddle Creek and Arena Road.Two parcels 76

# MARION CO - GA

# 180 +/- acres



**Barfield Auctions Inc** barfieldauctions.com

# \$1,550 per acre

HARBUCK POND ROAD BUENA VISTA, GA / MARION CO.

This is a beautiful tract with planted longleaf pines and newly sprigged hayfield. Great hunting tract with creek frontage and hardwood bottom and pine mix timber. Beautiful country homesites that would make a great weekend retreat.

VINCE BARFIELD 229-679-2223/vince@barfieldauctions.com

\$17,500

# 5 +/- acres



**Taylor Realty Associates** 

COLQUITT, GA / MILLER CO.

BABCOCK ROAD

WADE ROAD

PELHAM, GA / MITCHELL CO.

to a well. Gently rolling land.

This property consists of two tracts,

both having mature woodlands and some cultivated land. One parcel has a

homesite with power and connection

This tract is located near the intersection of Babcock Road and Whites Bridge Road.

> TERRY TAYLOR 229-758-8432/terry@ttaylor.com

> > \$155,200

\$79,250

# MITCHELL CO - GA

MILLER CO - GA

# 60 +/- acres



Halstead Forestry & Realty, Inc. halstead-realty.com

RONALD B. HALSTEAD 229-336-7681/ronhalstead@camillaga.net

# 30 +/- acres



Halstead Forestry & Realty, Inc. halstead-realty.com

WADE ROAD PELHAM, GA / MITCHELL CO.

This tract is mostly cultivated land with some mature timber. Suitable for homes, cattle, farming.

RONALD B. HALSTEAD 229-336-7681/ronhalstead@camillaga.net

# MITCHELL CO - GA

# 177 +/- acres



**Mossy Oak Properties** SunbeltLandBrokers.com

# 74 +/- acres



**Bennett Real Estate Company** brealthomasville.com

# 63 +/- acres



Whitetail Properties Real Estate, LLC whitetailproperties.com

# 67 +/- acres



**NAI TALCOR Commercial** naitalcor.com

FORTY NINER ROAD PELHAM, GA / MITCHELL CO.

This secluded tract has been a deer haven for several years. Very little hunting pressure in this area and the property is surrounded by large tracts. Good water source from a spring fed pond. Excellent road system. Fire breaks are already in place. New survey has been completed.

TIM CARROLL 229-985-0014/timC@mossyoakproperties.com

# \$209,589

\$391,358

HURST TATE ROAD MEIGS, GA / MITCHELL CO.

Abundant wildlife with excellent deer and turkey hunting. Great duck hunting potential with small pond. 40 acres of CRP pines with the balance of the property in mature upland and bottomland hardwoods. Under CRP Program until 2021. Cabin sites throughout the property. Good interior road system.

ED LOUGHLIN 229-233-5043/ed@brealthomasville.com

# \$192,000

PLEASANT HILL ROAD CAMILLA, GA / MITCHELL CO.

A hardwood drain separates the front 24-acre+/- pasture with the 16+/- acre back pasture. The 4.75-acre+/- hayfield can be used to supplement your feeding program or used for excess grazing ground. The back 15 acres have been left to grow up into early successional habitat and provide great hunting.

DANIEL FOWLER 229-561-5097/daniel.fowler@whitetailproperties.com

# \$210,000

**KIERCE ROAD** PELHAM, GA / MITCHELL CO.

Vacant rural land located in Pelham, GA. This property, surrounded by beautiful farmland, would be an excellent homesite or great for recreational use. Centrally located to Albany, Tifton, Bainbridge and Thomasville. Wooded property with mature pine timber. 5-acre pond, paved road.

> **BRIAN PROCTOR** 850-599-5963/brian@talcor.com

# MITCHELL CO - GA

# 67 +/- acres

168 +/- acres

GREENWOOD ROAD CAMILLA, GA / MITCHELL CO.

+/- 25 acres of 31-year-old slash pines could be thinned right away to give the property a nice plantation feel, while allowing the remaining trees to continue growing. +/- 35 acres of tillable ground provides opportunities for a gentleman farmer or lease providing yearly income.

Whitetail Properties Real Estate, LLC 229-561-5097/daniel.fowler@whitetailproperties.com whitetailproperties.com

# \$384,000

DANIEL FOWLER

\$241,560

**Greenway Builders & Realty, LLC** 

BLACKBERRY ROAD BACONTON, GA / MITCHELL CO.

Don't miss this prime hunting land that has turkey, deer, and birds. Racoon Creek runs through it. Two fields for agriculture or animals; i.e., hogs, chickens, horses. Tall pines can be harvested. Longleaf, approx. 15 yrs. old. Well and septic. Old farm structure. Mobile home allowed. Subdivide.

229-347-0968/winonagreenway@att.net

# 100 +/- acres



**Coldwell Banker Free Realty** cbfreerealty.com

478-218-2600/tomtuggle@cbfreerealty.com

# RANDOLPH CO - GA

PULASKI CO - GA

# 297 +/- acres



South Georgia Land and Timber landandtimber.net

# \$250,000

62 HORNET ROAD HAWKINSVILLE, GA / PULASKI CO.

Property has 51 acres of longleaf pines planted in January of 2020 through the NRCS Equip program. Longleaf pines were planted in old field and should provide income from raking pine straw and timber harvesting in future year.  $\sim$ 48 acres of the property is in upland hardwoods.

TOM TUGGLE

# \$1,425 per acre

**LUNSFORD ROAD** CUTHBERT, GA / RANDOLPH CO.

Surveyed acres in Randolph County, GA planted in young, longleaf pine. Tract has a stream, frontage on two county maintained roads, utilities and excellent hunting. Owner will divide (232 & 65 acre tracts). Call Julian Morgan for more information.

JULIAN MORGAN 229-768-3232/julian@landandtimber.net

# RANDOLPH CO - GA

# 292 +/- acres



**Barfield Auctions Inc** barfieldauctions.com

# 88 +/- acres



**South Georgia Land and Timber** landandtimber.net

PAM MONFORT



Century21 Americus Realty, Inc. americusareamls.com

# SEMINOLE CO - GA

SCHLEY CO - GA

# 507 +/- acres



**3 Rivers Realty** 3riversrealty.com

# \$2,300 per acre

US HWY 27 CUTHBERT, GA / RANDOLPH CO.

This is a beautiful tract with planted pines, hardwood bottoms and many gorgeous home sites. It has a stunning pond and is loaded with wildlife. This is a must see property for the avid sportsman.

VINCE BARFIELD 229-679-2223/vince@barfieldauctions.com

# \$159,000

MILL POND ROAD COLEMAN, GA / RANDOLPH CO.

Contains an ideal mix of open farmland and woodlands on Mill Pond Road in Coleman. Farm rental income potential with a good-sized wooden barn which could serve as a hunt camp. Utilities are available and the hunting is excellent.

229-768-3232/pam@landandtimber.net

# \$425,000

2121 RAYBON ROAD ELLAVILLE, GA / SCHLEY CO.

Take a look at this working cattle farm with pond. This unique farm has so much to offer. Cross fencing for cattle, newer Zimmatic 4-tower pivot with pumping permit for Buck Creek.

SUSAN LASHLEY 229-924-2903/susanlashley33@gmail.com

# \$2,028,000

HWY 253 DONALSONVILLE, GA / SEMINOLE CO.

364 acres of farm land, 300 of which is irrigated, 64 acres are dry land. Includes irrigation systems and two 12" wells and one 4" well. 50 acres in ponds. Remainder of land could be put into sod, pecans, blueberries or pines.

**KEVIN MANLEY** 229-220-1226/Kevin@3riversrealty.com







# SEMINOLE CO - GA

# 6 +/- acres

**Premier Group Realty** premiergrouprealty.com

LARRY LENNARD 229-246-9837/larryl@premiergrouprealty.com

US HWY 27 AND STATE 27

recreation.

LUMPKIN, GA / STEWART CO.

Lays well and is currently in timber.

Fronts both U.S. 27 and State 27 and

would work well for a motel and/or

other commercial interests. Would

also work well for continued timber

229-321-0733/allenjrobertson@hotmail.com

growth, a pretty tract to build on or for

**BOOSTER CLUB ROAD** 

BAINBRIDGE, GA / SEMINOLE CO.

\$27,000

# STEWART CO - GA

# 53 +/- acres



**Frontier Land Co** Coming Soon

# 339 +/- acres

# \$998,885

AL ROBERTSON

\$160,000

US HIGHWAY 27 LUMPKIN, GA / STEWART CO.

Bennett Hill is a must see from its rolling topography, mature hardwoods and pine plantation to the 29-acre lake. All of this packed into a 339.18-acre tract that is located approximately 40 minutes from Eufaula, AL or 35 minutes from Columbus, GA.

DAVID WILLIAMSON 850-526-5110/david.williamson@afmforest.com

# 1,408 +/- acres

American Forest Management

americanforestmangement.com



Matre Forestry Consulting, Inc. matreforestry.com

# VALLEY ROAD LUMPKIN, GA / STEWART CO.

Great and aesthetic timber and excellent hunting property on the Hodchodkee Creek. Mature pine and hardwood timber and two age classes of CRP longleaf. Fenced pasture, horse stables, 50' x 100' steel frame shelter building and pond.

MICHAEL MATRE 229-639-4973/mike@matreforestry.com

# SUMTER CO - GA

# 249 +/- acres



Whitetail Properties Real Estate whitetailproperties.com

# 45 +/- acres



Owner

# TALBOT CO - GA

# 117 +/- acres



Henley Land Brokerage, LLC henleyland.com

# TAYLOR CO - GA

# 173 +/- acres



Allied Land & Timber Company, Inc. alliedlandga.com

# \$350,000

3915 GIBSON ROAD TALBATTON, GA / TALBOT CO.

Big Lazer Creek running directly thru the property. Hogs, ducks, turkey and deer are plentiful. 50-AMP hookup for RVs is ready-to-go, close to the Flint River, beautiful homesite, big timber, hunting, 45-min from Columbus.

ADAM HENLEY 478-960-5346/adam@henleyland.com

# \$1,975 per acre

HWY 90 MAUK, GA / TAYLOR CO.

This beautiful hay farm is just a few miles south of Butler and east of Columbus. Features gently rolling hay fields mixed with nice hardwood ridges and offers good paved road frontage on Hwy. 90 and Hayes Road. Would also make a beautiful homesite.

THOMAS TAYLOR 229-759-1023/thomas@alliedlandga.com

# \$498,400

OSCAR WILLIAMS ROAD PLAINS, GA / SUMTER CO.

If you're looking for a hunting, investment, and recreation property in the middle of nowhere, look no further! This property is located in one of the best big buck areas of the state of Georgia. This investment property was planted 5 years ago with loblolly pines and is loaded with deer and hoas

DALE BURLEY 770-598-1768/dale.burley@whitetailproperties.com

# \$150,000

# PLAINS, GA / SUMTER CO.

Fenced and cross-fenced pasture land. Contains 4" deep-well and electricity on property. 5 miles from historic Plains. Beautiful homesites and pond site. Perfect for hunting with naturally occurring fruit and pecan trees. Property joins large hunting preserve and home to a wide variety of wildlife.

> **RICKY WHITTLE** gwhittle2562@gmail.com

\$2,459,900

# TAYLOR CO - GA

**TERRELL CO - GA** 

# 439 +/- acres

Matre Forestry Consulting, Inc. matreforestry.com

# \$1,290,000

BUTLER, GA / TAYLOR CO.

US 80

Gorgeous Flint River property with irrigated row crops and gorgeous pine and hardwood timber. This once in a lifetime property has been in the same family for generations. Additional acreage is available.

MICHAEL MATRE 229-639-4973/mike@matreforestry.com

\$376,900

JEFFERY TUCKER

\$4,150 per acre

# 160 +/- acres



Century 21 Town & Country Realty albanyc21@aol.com

# 200 +/- acres



Goodyear and Goodyear Goodyearandgoodyear.com

229-888-2418/rhartin@bellsouth.net

# 206 +/- acres



Webb Properties webbproperties.com

DOVEREL HWY DAWSON, GA / TERRELL CO.

Dawson Grove Pecans has excellent production history. Consisting of Desirable and Sumner's around 35 yrs old. The grove is completely irrigated with new microjet heads supplied by a 10" and 8" well. Equipment can be included in sale for additional price. Production history available upon request.

BO BIRD 229-883-6502/fbird@webbproperties.com

# 11 +/- acres



Century 21 Town & Country Realty albanyc21.com

# THOMAS CO - GA

# 799 +/- acres



The Wright Group wrightbroker.com

# 4,850 +/- acres



The Wright Group wrightbroker.com

# 163 +/- acres



Bennett Real Estate Company brealthomasville.com

# TERRELL CO - GA

# \$49,900

HWY 32 DAWSON, GA / TERRELL CO.

Located just east of Dawson, this tract has 675 ft. of frontage on Hwy 32 and approximately 735 ft. on the Chickasawhatchee Creek.

BILL BUTLER 229-435-6204/billbutler25@gmail.com

# \$5,109,605

METCALF ROAD THOMASVILLE, GA / THOMAS CO.

In the heart of the Red Hills plantation belt. Fully established and well maintained premier quail habitat. Beautiful blend of multiple age class pines, native grasses and brood fields. Surrounded on all sides by historic hunting plantations.

BEN MCCOLLUM 229-226-2564/mccollum@wrightbroker.com

# \$6,710,605

2290 STEWART ROAD THOMASVILLE, GA / THOMAS CO.

The perfect opportunity for the sportsman that wants to do it all. Located on the Ochlocknee River, 10 minutes from Thomasville, property consists of mature upland pine timber, multiple age classes of planted pines, beautiful oak hammocks, wellestablished food plots, and gorgeous hardwood bottoms.

ERIC MCCOLLUM 229-200-4457/eric@wrightbroker.com

# \$535,000

1084 ROCKY FORD ROAD COOLIDGE, GA / THOMAS CO.

Stocked pond with excellent fishing and the occasional wood duck. Underground power, well, equipment shed, outhouse, and lakeside viewing platform. Property has been professionally managed for trophy deer with food plots in place and good timber. Great location!

MATT BENNETT 229-233-5043/matt@brealthomasville.com



**REGGIE HARTIN** 

Beautiful turn-key hunting/recreational

tract. Timber and woods groomed with

plantation look and feel. Property is completely fenced. Established food

plots. Deer, turkey and quail.

229-436-8091/craig.tuckerrealtor@gmail.com

GANDER ROAD ALBANY, GA / TERRELL CO.

# THOMAS CO - GA

1787 PALMER ROAD

or homesite.

THOMASVILLE, GA / THOMAS CO.

A great opportunity to purchase a

producing pecan grove in a highlydesired area of Thomas County. This is an income-producing pecan farm

currently with exceptional income production as the young irrigated Cape Fear grove comes into production. Two approx. 4-acre lakes to locate a cabin

850-508-4564/walter@jonkohler.com

THOMASVILLE, GA / THOMAS CO.

Diverse, desirable tract that is minutes from downtown Thomasville! The

property has good timber and great wildlife habitat, 14+/- acres are in

cultivation, and lots of road frontage

on US Hwy 319 N. Could be a great

hunt and roam!

opportunity as homesite with land to

229-226-6515/herndon@ftrealty.com

# 127 +/- acres



Jon Kohler and Associates jonkohler.com

# 55 +/- acres

**First Thomasville Realty** ftrealty.com

# 148 +/- acres



Crocker Realty, Inc. landcroc.com

# 718 +/- acres



**First Thomasville Realty** ftrealty.com

# \$2,750,000 HWY 111 AND DAVID ROAD

229-228-0552/landcroc6535@gmail.com

DANIEL E. CROCKER

Griffin-Pilcher Farm is an excellent recreational property and investment opportunity. It provides a solid income stream as approximately 345 +/- acres are in cultivation. There are two large ponds and a third smaller one, perfect for fishing and creating a great wildlife habitat

**BOBBY BROWN** 229-221-3016/brown@ftrealty.com

# 655 +/- acres



**NAI TALCOR Commercial** naitalcor.com

# 90 +/- acres



**Crocker Realty, Inc.** landcroc.com

# 194 +/- acres



**Bennett Real Estate Company** brealthomasville.com

# 37 +/- acres



**Crocker Realty, Inc.** landcroc.com

# THOMAS CO - GA

# \$1,932,250

GA HWY 188 OCHLOCKNEE, GA / THOMAS CO.

Vacant land for sale on Hwy 202. Beautiful pine timber growth and hardwoods, Ochlocknee River frontage, whitetail woods.

> **BRIAN PROCTOR** 850-599-5963/brian@talcor.com

# \$339,000

JUTOLATANE THOMASVILLE, GA / THOMAS CO.

Good looking homestead tract with 29+/- AC in cultivation, balance in pine and hardwood creek bottom. Some planted pine. Small pond on prop line. Come ready to explore. The home needs some work but is very functional. Excellent curb appeal. Good feeling property!

DANIEL E CROCKER 229-228-0552/landcroc6535@gmail.com

# \$1,000,000

G POND / REHBERG ROAD BOSTON, GA / THOMAS CO.

Includes duck pond, dove field, quail, and turkey and deer hunting is phenomenal! The duck pond is complete with four 2-man duck blinds. It also includes good timber for future timber income. Owner/Broker License #308020

MATT BENNETT 229-233-5043/matt@brealthomasville.com

# \$359,000

HWY 319 COOLIDGE, GA / THOMAS CO.

Irrigated pecan orchard. Desirable variety (22" +/- diameter trees) 4" well on timer. 1,100'+ road frontage on US Hwy 319.6+/- acre lake. Property line to center. Strong development value in that it can be divided, waterfront, and can take advantage of a strong residential market.

DANIEL E. CROCKER 229-228-0552/landcroc6535@gmail.com

# \$325,000 US HWY 319 N

WALTER HATCHETT

MILLS HERNDON

\$395,000

\$750,000

# THOMAS CO - GA

# 18 +/- acres



# KeySouth Real Estate Group, Inc keysouth.com

\$400,000 134 CHATHAM DRIVE

THOMASVILLE, GA / THOMAS CO.

This rare lot is ready to be developed, a new subdivision in a very desirable and fast selling residential neighborhood. Nothing left like it and surrounded by residences and new subdivisions. Perfect for a developer to build.

> JULIE BRYAN 229-226-3911/julie@31792.com

> > \$119,900

\$44,959

# UPSON CO - GA

# 25 +/- acres



**Century 21 Town & Country Realty** albanyc21.com

# APPLE ROAD MEANSVILLE, GA / UPSON CO.

Located 45 minutes southwest of Atlanta with over 900 ft. on Five Mile Creek. Mostly wooded. Well with missing pump and septic tank on property. Old homesite would make a perfect campsite. MLS# LV139614A.

ALANE M. RAYBURN 229-435-6204/alanerayburn@gmail.com

# WARE CO - GA

# 29+/- acres

US HWY 84 WAYCROSS, GA / WARE CO.

Butts up to a larger timber tract. Can be used for hunting or a homesite. Small pond on the property. No restrictions.

TINA DONALDSON 386-623-1232/tina@afgtristaterealty.com

# WEBSTER CO - GA

# 159 +/- acres

AFG Tri State Realty, Inc

afgtristaterealty.com



**Frontier Land Co** Coming Soon

# SEMINOLE ROAD PRESTON, GA / WEBSTER CO.

\$320,000

# A diverse property with white and water oak and hickory. Pond fed by two big springs and approximately 70 acres in 20 yr. old planted pine. Seven food plots and old house. Area has several neighbors with large properties that practice Q.D.M. and supplemental feeding. Large bucks harvested in area.

AL ROBERTSON

229-321-0733/allenjrobertson@hotmail.com

# WEBSTER CO - GA

WORTH CO - GA

# 330 +/- acres



**Barfield Auctions Inc** barfieldauctions.com

2,684 +/- acres

VINCE BARFIELD

351 SEARS FARM LANE

PRESTON, GA / WEBSTER CO.

A must see tract on the Kinchafoonee Creek! Mature pine and hardwood

timber, loaded with deer, turkey, small game and great fishing on a stocked

pond. New cabin, equipment shed with

enclosed shop. Also has agricultural fields for food plots or rental income.

229-679-2223/vince@barfieldauctions.com

# \$9,925,000

\$2,273 per acre

3821 HWY 82 SYLVESTER, GA / WORTH CO.

Well drained, fertile soils provide ground cover and native wiregrass. Well stocked with multiple age classes of pines managed to provide staggered income streams. Due to intensive habitat management, wild quail population has steadily expanded in conjuction with Albany Quail Project.

**BEN MCCOLLUM** 229-221-6680/ben@wrightbroker.com

# \$1,487,500

# ALBANY, GA / WORTH CO.

Deerfield Farms is a recreation property managed for trophy whitetail deer and turkey. It boarders large plantation owners with 1,250 feet of frontage on Jones Creek. Year-round feeding program for deer, food plots and condo stands in place. The property has excellent soil and future timber revenue.

> JON KOHLER 850-508-2999/jon@jonkohler.com

# GET PRE-APPROVED ONLINE SWGAFarmCredit.com

jonkohler.com

Jon Kohler and Associates



wrightbroker.com

# 350 +/- acres



# HOUSTON CO - AL

# 6 +/- acres



**NAI TALCOR Commercial** naitalcor com

# 96 +/- acres



Verdura Realty, LLC verduraproperties.com

ARNIE ROGERS 850-491-3288/arogers@verduraproperties.com

DIXIE CO - FL

# 543 +/- acres



Jon Kohler and Associates Jonkohler com

CARRABELLE, FL / FRANKLIN CO.

# 40 +/- acres

# ILDERNESS PRESERVE

**SVN Saunders Real Estate** saundersrealestate.com

# \$922,777

# STEINHATCHEE, FL / DIXIE CO.

Cabbage Hammocks is a recreational property and exceptional example of North Florida Gulf Coast hunting hammocks. Pond, beautiful cabbage hammocks, hardwoods, oak hammocks, pines, and great turkey and deer habitat.

> JON KOHLER 850-508-2999/jon@jonkohler.com

# FRANKLIN CO - FL

# \$649,000 DOG ISLAND

The last significant acreage left on historic Dog Island. Grass landing strip and deep water harbor for access. Surrounded by sandy beaches and the Jeff Lewis Nature Preserve.

**BRYANT PEACE** 863-648-1528/Bryant@sreland.com

# GADSDEN CO - FL

# 37 +/- acres

\$47,000

JOHN TAYLOR

\$240,000

334-797-9010/jtaylor@talcor.com



**TLG Real Estate Services** tlgproperty.com

# 620 +/- acres



**Southern Land Realty** SouthernLandRealty.com

# 45 +/- acres



**Southern Forestry Realty** southernforestryrealty.com



**Daniel Crapps Agency, Inc.** BuyLandFL.com

# \$135,000

RICH BAY ROAD TALLAHASSEE, FL / GADSDEN CO.

Located between Tallahassee and Havana, FL Beautiful flowing creek Great for deer and turkey hunting Non-exclusive, perpetual easement for ingress and egress Food plots Adjacent 40 acres available

MELVIN BLANK 850-385-6363/mblank16@comcast.net

# \$2,169,380

1040 BEAR CREEK ROAD QUINCY, FL/ GADSDEN CO.

A very unique property because of the north and south boundaries. High ridge with quail woods, food plots, 120' elevation change, 4.7-acre stocked pond, beautiful hardwood bottoms. An old house with separate kitchen/dining area make this property totally unique. Call us to take a look.

**ROB LANGFORD** 850-385-3000/RobertsonLangford@gmail.com

# \$155,250

COUNTY ROAD 157A HAVANA, FL/ GADSDEN CO.

Whether you're looking for an excellent hunting tract or picturesque homesite, the Shaw Creek Property may be the place for you. Rolling acres with 14 acres of planted loblolly pines, mature hardwood, creek bottoms and wetlands. Deer, turkey and duck hunting on a single parcel!

TED KNIGHT 850-997-7238/carol@southernforestryrealty.com

**GILCHRIST CO - FL** 

# \$383,500

# NW CR 138 BRANFORD, FL / GILCHRIST CO.

Terrific farming or development opportunity. MOL with 70+/- acres currently in cultivation and 18+/- acres previously cleared and farmed (but have since grown up in scrub). Majority of the property boundary is fenced and fronts paved CR-238 and government maintained graded road.

TUCKER SMITH 386-755-5110/tsmith@danielcrapps.com

# HAMILTON CO - FL

HOLMES CO - FL

# 2.070 +/- acres



**Live Water Properties** livewaterproperties.com

# 896 +/- acres



**Barfield Auctions Inc** barfieldauctions.com

85 +/- acres

NAI TALCOR Commercial

naitalcor.com

# \$9,936,000

10124 SE 164TH AVENUE WHITE SPRINGS, FL / HAMILTON CO.

This year-round plantation is arguably the finest bass fishing property in the country. It boasts 464 acres of freshwater lakes designed for worldclass trophy bass habitat, quality hunting and proximity to major metropolitan population centers.

HUNTER BRANT 307-734-6100/hunter@livewaterproperties.com

229-679-2223/vince@barfieldauctions.com

Very reasonably priced tract. Good hunting land with frontage on three

dirt roads. According to the USDA soil

mapping, 73% of the property is high

and dry. From 177A turn west on John Marsh Rd., go .9 mile. Property is on

334-797-9010/jtaylor@talcor.com

the south side of John Marsh Rd.

JOHN MARSH ROAD

\$3,595,000

VINCE BARFIELD

JOHN TAYLOR

\$2,579,830

# JEFFERSON CO - FL

# 144 +/- acres



**Southern Land Realty** SouthernLandRealty.com

20 +/- acres

**ROB LANGFORD** 850-385-3000/Rob@SouthernLandRealty.com

LEON CO - FL

# \$200,000

\$360,360

ST. JOE ROAD NORTH TALLAHASSEE, FL / LEON CO.

A nice piece of natural woodland and natural growth timber on the tract. Most of the property is elevated except for a wet weather pond (could be spring fed) toward the North and front boundary of the tract.

MELVIN BLANK 850-385-6363/mblank16@comcast.net

# LEVY CO - FL



**Barfield Auctions Inc** barfieldauctions.com

# 2.966 +/- acres



Jon Kohler and Associates jonkohler.com

# \$3,600,000

3250 NE 140TH AVENUE WILLISTON, FL / LEVY CO.

This farm is a family owned and operated, one of a kind blueberry farm near Williston, Fla. The farm has highly productive varieties that is irrigated with freeze protection. It is complete with a modern packing house, equipment, and everything needed to operate the farm.

VINCE BARFIELD 229-679-2223/vince@barfieldauctions.com

# \$3,559,200

# LEVY COUNTY CHIEFLAND, FL / LEVY CO.

The Mill Owner's Tract is a strategically designed timber tract that is heads above a typical timer tract. The owner of this tract is one of the most sophisticated and successful mill owners of this generation and backed by a NY Private Equity Firm, Blue Wolf Capital.

> JON KOHLER 850-508-2999/jon@jonkohler.com



Verdura Realty, LLC verduraproperties.com



**TLG Real Estate Services** tlgproperty.com

# \$100,000 100 +/- acres BONIFAY, FL / HOLMES CO.

# LIBERTY CO - FL

# 60 +/- acres



**SVN Saunders Real Estate** saundersrealestate.com

# HWY 20 HOSFORD, FL / LIBERTY CO.

This timber tract is located just 2 miles east of Hosford, FL along Hwy 20. It features 1,425 feet of paved road frontage making for easy accessibility and estate development potential. You can also enjoy fine hunting.

\$180,000

**BRYANT PEACE** 863-648-1528/Bryant@sreland.com

# MADISON CO - FL

# 270 +/- acres



AFG Tri State Realty, Inc afgtristaterealty.com

# \$540,266 MORRIS STEEN ROAD

GREENVILLE, FL / MADISON CO.

Loaded with deer, turkey and hogs! Big bucks in Madison County. 35 x 60 metal awning to park campers and ATV's. Large timber over 20 years old and big hardwoods. Large pond and gated entrance. 4 parcels make up the 270 acres. Electric at the road.

TINA DONALDSON 386-623-1232/tina@afgtristaterealty.com

# WAKULLA CO - FL

# 65 +/- acres



**TLG Real Estate Services** tlgproperty.com

MELVIN BLANK 850-385-6363/mblank16@comcast.net

# 15 +/- acres



**TLG Real Estate Services** tlgproperty.com

# \$239,000

\$423,475

CRAWFORDVILLE, FL / WAKULLA CO.

477 +/- acres



# **Southern Land Realty** SouthernLandRealty.com

# 2.435 +/- acres



Verdura Realty, LLC verduraproperties.com

# 131 +/- acres



Verdura Realty, LLC verduraproperties.com

# WAKULLA CO - FL

WALTON CO - FL

# \$1,995,000

COASTAL US HWY 98 CRAWFORDVILLE, FL / WAKULLA CO.

This unique tract has over 300 ac of mature longleaf quail woods, a beautiful cypress slough full of wood ducks and development potential in the fast growing Wakulla County. And it's only 4 miles to the Gulf of Mexico. The tract has water and sewer run to it and excellent schools. Come look now!

**ROB LANGFORD** 850-385-3000/RobertsonLangford@gmail.com

# \$7,292,825

HWY 181 DEFUNIAK SPRINGS, FL / WALTON CO.

Beautiful natural longleaf and slash pines are traversed by 3 miles of Natural Bridge Creek. Listed on Florida Forever's priority list and nominated to receive a first appraisal for the State of Alabama's Forever Wild program. Excellent soils and a high percentage of usable land.

ARNIE ROGERS 850-491-3288/arogers@verduraproperties.com

# \$326,845

COSSON ROAD DEFUNIAK SPRINGS, FL / WALTON CO.

Located south of Defuniak Springs, the Cosson Road tract doubles as a recreational property and home site. There's a mix of mature upland pines, younger longleaf pines, hardwoods, and crystal clear Sconiers Mill Creek. Emerald Coast beaches are a short 30 miles away.

ARNIE ROGERS 850-491-3288/arogers@verduraproperties.com

HWY 267 AT LONNIE RAKER LANE

Located on Highway 267 (Bloxham Cutoff) in Crawfordville.

MELVIN BLANK 850-385-6363/mblank16@comcast.net



Home financing made easy PURCHASE - REFINANCE - REMODEL

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Thomasville, Georgia 229.254.8622

# NATIONAL STRENGTH WITH RURAL ROOTS

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# Jordan Gilbert

Mortgage Originator NMLS 2031607

Bainbridge, Georgia 229.493.0141





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# Year And the set of the set of

- C.S. Lewis